

# Transport Topics

2012

# TOP

# 100

# FOR-HIRE

# CARRIERS



# More **Top 100** Customers Than Any Other TMS Provider



TMW Systems is the leading Transportation Management Software (TMS) provider to for-hire and private fleets, brokerage and 3PL organizations.

Founded in 1983, TMW has focused exclusively on providing mission-critical enterprise software to the transportation industry, including asset-based and non-asset-based operations. With offices in Cleveland, Dallas, Indianapolis, Nashville, Oklahoma City, Raleigh and Vancouver, the company serves over 2,300 customers, including many of the largest, most sophisticated and complex trucking companies in North America.

For more information, call us at **1-800-401-6682**.  
or visit us online at [www.tmwsystems.com](http://www.tmwsystems.com)

**MOVE TO TMW.**





# A Word From the Publisher

Revenue and profits for the nation's largest trucking companies grew strongly in the past year, reflecting an increase in demand for freight hauling and higher rates.

And while many executives are understandably happy about their company's financial results, the new business is also testing the industry's ability to contain costs and provide additional capacity.

The key to success on both counts, it turns out, may depend on how well companies can attract and retain truck drivers.

As Transport Topics' Senior Features Writer Daniel P. Bearth reports, the recession provided an opportunity for many carriers to trim expenses and focus on new strategies for providing service.

David Oren, president of Dart Transit Inc., said his company emerged from the economic downturn of 2008 and 2009 "as a much stronger and competitive carrier."

That's a sentiment shared by many of the trucking executives on the 2012 Transport Topics Top 100 For-Hire Carriers list.

"Over the past two and one-half years, we've reduced our operating ratio [expenses as a share of revenue] by 3.4% while increasing service levels," said Steve Chapman, chairman of Ruan Transportation Management Systems, a dedicated and tank truck carrier based in Des Moines, Iowa. "We're finding better ways to do things."

John White, president of U.S. Xpress Inc., Chattanooga, Tenn., said his company is trying to expand freight service without adding to the size of its own fleet.

One way to do that is put more than one driver in each truck. By "slip seating," U.S. Xpress is able to keep its trucks running as much as 22 hours a day and spreading the fixed costs associated with running trucks over more revenue.

Another solution is to exchange freight with other fleets and put more freight on railroads.

The company is planning a new service to Canada, for instance, in which trailers would be handed off to a Canadian carrier.

"Our desire is to grow the asset-light part of our business," White said. "That includes rail intermodal and freight brokerage."

With many carriers are cautious about expanding their truck fleets, Transport America, a dry van truckload carrier based in Eagan, Minn., took a different approach, acquiring Southern Cal Transport in January 2011 and boosting annual revenue by 78%.

"Size matters," said Keith Klein, chief operating officer for Transport America. "The acquisition gave us new service offerings, 200 driver teams and a dedicated intermodal drayage operation in the Southeast."

Like most other carriers, Transport America is expanding once again after cutting back on staff and salaries during the recession.

The outlook is tempered, however, by the fear of over-expansion.

Nearly half of carrier executives surveyed for the Top 100 this year said they expect to see a shortage of freight hauling capacity in the next 12 months.

But, as Dan Clark, president and general manager of GE Capital Transportation Finance, said, "We're not seeing fleets adding equipment."

The combination of higher prices for new equipment and a dwindling supply of used tractors means that many fleets can't buy as many trucks as they would like, Clark said.

Another factor, though, is a lack of drivers.

While the recession provided a brief reprieve for fleets looking to hire drivers, the market appears to be tightening now.

The driver shortage is nothing new, of course, but the approach that many companies are taking to solve the problem is.

Instead of simply ramping up hiring, many companies are taking steps to retain drivers by improving pay and benefits, instituting programs that reward drivers for safe and efficient performance and building new facilities to provide a comfortable and safe place for drivers to stay when they are on the road.

As the industry looks ahead, it's nice to see companies taking steps to take care of their business by taking better care of their drivers.







Howard Abramson

A handwritten signature in black ink that reads "Howard Abramson".




## ACKNOWLEDGMENTS AND SOURCES

The 2012 Transport Topics Top 100 is a project of TRANSPORT TOPICS Publishing Group and features data compiled from public and private for-hire trucking companies. In some cases, revenue estimates were used to determine sector rankings.





Senior Features Writer Daniel P. Bearth coordinated the project with assistance from Karen Villar. Cover design is by Joe Terry, senior designer. The design is by Patrick Donlon, assistant director of art and production.




RANK 2011	RANK 2010	COMPANY	REVENUE (000)	% CHANGE	NET INCOME (000)	% CHANGE	EMPLOYEES	EQUIPMENT	OPERATING UNITS (DESCRIPTION OF SERVICES)
1	1	 <b>UPS Inc.</b> Atlanta NYSE: UPS Scott Davis, Chairman and CEO David Abney, COO Kurt Kuehn, CFO  <a href="http://www.ups.com">www.ups.com</a>	53,105,000 49,545,000	7.2	3,804,000 3,338,000	14.0	398,300 400,600	101,121 company-owned tractors straight trucks, package cars, vans and motorcycles 78,974 trailers 230 aircraft	<b>UPS Package Operations</b> (air and ground package delivery) <b>UPS Supply Chain Solutions</b> (transportation management, air, ocean, rail and ground freight forwarding, expedited, customs brokerage, supply chain design, contract carriage, service parts distribution and repair, returns management, assembly and distribution, vehicle routing, dispatch and tracking systems, includes operations of Kiala S.A. acquired in February) <b>UPS Freight</b> (regional and interregional LTL, truckload, dedicated contract carriage, refrigerated intermodal) <b>UPS Capital Corp.</b> (equipment leasing, trade finance, freight payment and insurance) <b>UPS Mail Innovations</b> (mail processing) <b>The UPS Store</b> (franchiser of retail shipping, postal and business service stores) <b>UPS Consulting</b> (management consulting)
2	2	 <b>FedEx Corp.<sup>1</sup></b> Memphis, Tenn. NYSE: FDX Frederick Smith, Chairman and CEO Alan Graf Jr., CFO  <a href="http://www.fedex.com">www.fedex.com</a>	42,224,000 38,180,000	10.6	1,369,000 1,313,000	4.3	300,000 285,000	23,692 company-owned tractors 53,839 straight trucks 84,817 trailers 688 aircraft	<b>FedEx Express, FedEx Trade Networks, FedEx SupplyChain Systems</b> (domestic and international air and ground package and freight delivery, air and ocean freight forwarding, customs brokerage, transportation management, order fulfillment, warehousing and distribution, service parts, returned goods management, supply chain consulting, includes operations of MultiPack in Mexico acquired in July 2011 and Opek Sp. z.o.o. in Poland acquired in June) <b>FedEx Ground, FedEx Home Delivery, FedEx SmartPost</b> (commercial and residential ground package delivery and consolidation) <b>FedEx Freight, FedEx Custom Critical</b> (regional and national LTL, expedited) <b>FedEx Services, FedEx Office, FedEx TechConnect</b> (sales and marketing, information technology support, document and business services, customer service, billings and collections)
3	3	 <b>Con-way Inc.</b> Ann Arbor, Mich. NYSE: CNW Douglas Stotlar, President and CEO Stephen Bruffett, CFO  <a href="http://www.con-way.com">www.con-way.com</a>	5,289,953 4,952,000	6.8	88,443 3,985	NA	27,800 27,900	11,900 company-owned tractors 34,400 trailers	<b>Con-way Freight</b> (regional and interregional LTL) <b>Con-way Truckload</b> (dry van TL) <b>Con-way Multimodal</b> (freight brokerage, intermodal) <b>Menlo Worldwide Logistics</b> (supply chain consulting, transportation management, dedicated contract carriage, warehousing and distribution, freight brokerage) <b>Road Systems</b> (trailer manufacturing)
4	4	 <b>YRC Worldwide</b> Overland Park, Kan. Nasdaq: YRCW James Welch, CEO Jamie Pierson, CFO  <a href="http://www.yrcw.com">www.yrcw.com</a>	4,868,844 4,334,640	12.3	(354,517) (327,770)	NA	32,000 32,000	15,602 company-owned tractors 51,636 trailers	<b>YRC Freight</b> (national and international LTL and TL, expedited, cross-border services) <b>YRC Reimer</b> (regional and interregional LTL in Canada, cross-border services) <b>New Penn, Holland, Reddaway</b> (regional and interregional LTL and TL, expedited, cross-border services)

<sup>1</sup> FedEx Corp. revenue and net income are for 12 months ended Feb. 29, 2012, and Feb. 28, 2011.

RANK 2011	RANK 2010	COMPANY	REVENUE (000)	% CHANGE	NET INCOME (000)	% CHANGE	EMPLOYEES	EQUIPMENT	OPERATING UNITS (DESCRIPTION OF SERVICES)
<b>5</b>	5	<b>J.B. Hunt Transport Services</b> Lowell, Ark. Nasdaq: JBHT Kirk Thompson, Chairman John Roberts III, President and CEO Craig Harper, COO David Mee, CFO  <i>www.jbhunt.com</i>	4,527,000 <b>3,793,485</b>	19.3	257,006 <b>199,617</b>	28.7	15,631 <b>15,223</b>	9,109 company-owned tractors 1,178 owner-operator tractors 20,513 trailers 54,506 containers	<b>J.B. Hunt Intermodal</b> (intermodal and drayage) <b>J.B. Hunt Truck</b> (dry van and refrigerated TL and LTL, expedited) <b>J.B. Hunt Dedicated Contract Services</b> (dedicated contract carriage, commercial and residential delivery) <b>J.B. Hunt Integrated Capacity Solutions</b> (freight brokerage)
<b>6</b>	6	 <b>Schneider National Inc.</b> Green Bay, Wis. Chris Lofgren, President and CEO Lori Lutey, CFO  <i>www.schneider.com</i>	3,400,000 <b>3,100,000</b>	9.7	NA <b>NA</b>	NA	17,400 <b>18,395</b>	9,900 company-owned tractors 1,800 owner-operator tractors 80 straight trucks 32,000 trailers 13,600 containers	<b>Schneider National Truckload Services</b> (dry van TL, expedited, dedicated contract carriage) <b>Schneider National Bulk Carriers</b> (liquid bulk, chemical and petroleum tank) <b>Schneider Intermodal Services</b> (intermodal) <b>Schneider Logistics Services</b> (transportation management, freight brokerage, transloading and intermodal drayage, warehousing and distribution, supply chain consulting) <b>Schneider Finance</b> (equipment leasing)
<b>7</b>	7	 <b>Swift Transportation</b> Phoenix NYSE: SWFT Bill Post, Chairman Jerry Moyes, CEO Richard Stocking, President and COO Virginia Henkels, CFO  <i>www.swiftrans.com</i>	3,333,908 <b>2,929,723</b>	13.8	90,550 <b>(125,413)</b>	NA	17,400 <b>18,000</b>	11,867 company-owned tractors 4,035 owner-operator tractors 50,555 trailers 6,210 containers	<b>Swift Transportation</b> (dry van and refrigerated TL, flatbed and heavy specialized, dedicated contract carriage, intermodal, cross-border services, drayage, freight brokerage)
<b>8</b>	10	 <b>TransForce Inc.</b> Saint-Laurent, Quebec TSX: TFI Alain Bedard, Chairman and CEO  <i>www.transforcecompany.com</i>	2,719,907 <b>1,943,017</b>	40	103,336 <b>99,660</b>	3.7	14,680 <b>11,600</b>	2,638 company-owned tractors 468 lease-to-own tractors 1,800 owner-operator tractors 182 straight trucks 1,112 pickups and cargo vans 10,684 trailers 916 chassis	<b>Canadian Freightways, Click Express, Concord, Kingsway, La Crete Transport, Pedersen Transport, TST Overland Express</b> (national and international LTL, includes Quik X Transportation acquired in 2012) <b>ATS Retail Solutions, Canpar, Dynamex, ICS Courier, Loomis Express</b> (ground package delivery) <b>A&amp;M International, Besner, CF Dedicated Services, Ganeca, Gregoire, Highland, J.C. Germain, Legal Freight Services, Martrans, Papineau International, Roadfast, TST Truckload</b> (dry van TL, dedicated contract carriage) <b>Bergeron, Couture, Durocher International, GHL Transport, Golden International, Highland Intermodal, Kingsway Bulk, Landry, McArthur Express, Mirabel Logistic, Nordique, P&amp;W Intermodal and MTMX, Trans4 Dedicated Services, TST Expedited and TST Air, Watson</b> (flatbed and heavy specialized, curtain van, liquid and dry bulk, chemical and petroleum tank, dump, explosives, air and ground expedited, intermodal) <b>CK Logistics, E&amp;L Logistics, Kobelt Transportation, Patriot Freight Services, Quik X Logistics, St-Lambert, Stream Logistics, Trans4 Logistics</b> (transportation management, freight brokerage) <b>Hemphill Speedy, IE Miller, Kos Oilfield Transportation, McMurray Serv-U Expediting, Rebel Transport, UTL Transportation Services, Westfreight Services, Winalta</b> (oil-field and energy services) <b>Lafleche Environmental, Malex, Matrec, Thibault</b> (waste management) <b>TLS Trailer Leasing Services, Unique Personnel Services</b> (fleet management and personnel services)

All numbers for 2010 are printed in blue.

RANK 2011	RANK 2010	COMPANY	REVENUE (000)	% CHANGE	NET INCOME (000)	% CHANGE	EMPLOYEES	EQUIPMENT	OPERATING UNITS (DESCRIPTION OF SERVICES)
<b>9</b>	8	<b>Landstar System</b> Jacksonville, Fla. Nasdaq: LSTR Henry Gerkens, Chairman and CEO Joe Beacom, Chief Safety and Operations Officer Patrick O'Malley, Chief Commercial and Marketing Officer James Gattoni, CFO  <i>www.landstar.com</i>	2,649,082 2,400,170	10.4	113,007 87,514	29.1	1,351 1,353	8,121 owner-operator tractors 170 straight trucks 80 pick-ups and cargo vans 13,320 trailers	<b>Landstar Transportation Logistics</b> (dry van and refrigerated TL and LTL, flatbed, heavy specialized, intermodal, dry bulk, dedicated contract carriage, expedited, air and ocean freight forwarding, customs brokerage, project cargo, warehousing, information technology) <b>Signature Insurance Co.</b> (insurance, claims management)
<b>10</b>	12	 <b>Ryder Supply Chain Solutions</b> Miami (Ryder System) John Williford, President  <i>www.ryderscs.com</i>	2,211,000 2,206,038	27.2	NA NA	NA	12,387 15,017	3,503 company-owned tractors 698 straight trucks 220 pickups and cargo vans 5,526 trailers	<b>Ryder Supply Chain Solutions</b> (supply chain consulting, transportation management, dedicated contract carriage, warehousing and distribution, assembly and packaging, freight brokerage, order fulfillment, freight bill payment, returns management and repair services, trade services)
<b>11</b>	11	 <b>Werner Enterprises</b> Omaha, Neb. Nasdaq: WERN Gary Werner, Chairman Greg Werner, CEO Derek Leathers, President and COO John Steele, CFO  <i>www.werner.com</i>	2,002,850 1,815,020	10.3	102,757 80,039	28.4	11,033 11,916	6,600 company-owned tractors 680 owner-operator tractors 23,045 trailers	<b>Werner Truckload Transportation Services</b> (dry van and refrigerated TL, flatbed, expedited, dedicated contract carriage, cross-border services) <b>Werner Value Added Services</b> (freight brokerage, transportation management, intermodal, freight audit and payment, consolidation, warehousing and distribution, information technology) <b>Werner Global Logistics</b> (air and ocean freight forwarding, customs brokerage, consolidation, warehousing and distribution) <b>Fleet Truck Sales</b> (used truck and trailer sales)
<b>12</b>	13	 <b>Sirva Inc.</b> Westmont, Ill. Wes Lucas, CEO Thomas Oberdorf, CFO  <i>www.sirva.com</i>	1,957,000 1,731,900	13.0	NA NA	NA	2,700 2,300	2,435 owner-operator tractors 1,295 straight trucks 134 pickups and cargo vans 4,104 trailers	<b>Allied Van Lines, North American Van Lines, Global Van Lines</b> (household goods, military, commercial and industrial moving and storage, vehicle delivery, high-value products) <b>Sirva Relocation</b> (relocation-management support services, mortgage services)
<b>13</b>	14	 <b>Arkansas Best Corp.</b> Fort Smith, Ark. Nasdaq: ABFS Robert Young III, Chairman Judy McReynolds, President and CEO Michael Newcity, CFO  <i>www.arkbest.com</i>	1,907,609 1,657,864	15.1	6,159 (32,693)	NA	10,800 10,750	3,989 company-owned tractors 67 straight trucks 20,209 trailers	<b>ABF Freight System</b> (national and regional LTL, expedited, warehousing and distribution, returns management, packaging and order fulfillment, transportation of furniture, electronics and high-value goods, trade show exhibits and self-storage containers) <b>FleetNet America</b> (emergency breakdown services, vehicle maintenance and towing) <b>Data-Tronics Corp.</b> (information technology services) <b>FreightValue Inc.</b> (freight brokerage) <b>Albert Cos.</b> (household goods, warehousing and distribution, commercial delivery, acquired in July 2011) <b>Panther Expedited Services</b> (expedited, acquired in June)

RANK 2011	RANK 2010	COMPANY	REVENUE (000)	% CHANGE	NET INCOME (000)	% CHANGE	EMPLOYEES	EQUIPMENT	OPERATING UNITS (DESCRIPTION OF SERVICES)
<b>14</b>	18	<b>Old Dominion Freight Line</b> Thomasville, N.C. Nasdaq: ODFL Earl Congdon, Chairman David Congdon, President and CEO Greg Gantt, COO J. Wes Frye, CFO  <i>www.odfl.com</i>	1,882,541 <b>1,480,998</b>	27.2	139,470 <b>75,651</b>	84.4	13,696 <b>12,457</b>	5,830 company-owned tractors 109 straight trucks 22,695 trailers 69 chassis	<b>OD Domestic</b> (regional and interregional LTL and TL, intermodal, freight brokerage, household goods moving) <b>OD Expedited</b> (air and ground expedited, commercial and residential delivery) <b>OD Global</b> (air and ocean freight forwarding, package consolidation, drayage) <b>OD Technology</b> (information technology)
<b>15</b>	17	 <b>Estes Express Lines</b> Richmond, Va. Rob Estes, President and CEO Billy Hupp, Executive Vice President and COO  <i>www.estes-express.com</i>	1,700,000 <b>1,502,510</b>	13.1	NA <b>NA</b>	NA	13,605 <b>13,412</b>	6,131 company-owned tractors 331 straight trucks 102 pickups and cargo vans 22,760 trailers	<b>Estes Express Lines</b> (regional and national LTL and TL, expedited) <b>Estes Forwarding Worldwide</b> (air and ocean freight forwarding) <b>Estes Brokerage</b> (freight brokerage) <b>Estes Level 2 Logistics</b> (supply chain consulting, dedicated contract carriage, warehousing, assembly and distribution, returned goods management, commercial and residential delivery) <b>Estes SureMove</b> (household goods moving) <b>Estes Leasing</b> (equipment leasing and rental)
<b>16</b>	15	 <b>U.S. Xpress Enterprises</b> Chattanooga, Tenn. Max Fuller, Chairman and CEO Ray Harlin, President and CFO Jeffrey Wardeberg, COO  <i>www.usxpress.com</i>	1,695,548 <b>1,585,283</b>	7.0	NA <b>NA</b>	NA	9,666 <b>9,250</b>	6,000 company-owned tractors 1,500 owner-operator tractors 150 straight trucks 21,000 trailers	<b>U.S. Xpress</b> (dry van TL, expedited, intermodal, dedicated contract carriage, freight brokerage, transportation management) <b>Arnold Transportation Services</b> (dry van TL, dedicated contract carriage) <b>Total Transportation of Mississippi</b> (dry van TL, dedicated contract carriage, 90% ownership) <b>Abilene Motor Express</b> (dry van TL, 7% ownership) <b>Smith Transport</b> (dry van TL, dedicated contract carriage, 47% ownership) <b>Xpress Internacional</b> (dry van TL in Mexico, crossborder services, 49% ownership) <b>Xpress Global Systems</b> (warehousing and distribution of carpet and floor coverings)
<b>17</b>	19	 <b>Purolator Inc.</b> Mississauga, Ontario (Canada Post Corp, Barry Lapointe Holdings) Stewart Bacon, Chairman Wayne Cheeseman, Interim President and CEO Mike Boucher, COO John Costanzo, President, Purolator International  <i>www.purolator.com</i>	1,633,241 <b>1,448,777</b>	12.7	NA <b>NA</b>	NA	12,000 <b>11,300</b>	432 company-owned tractors 146 straight trucks 3,196 pickups and cargo vans 1,150 trailers 22 aircraft	<b>Purolator Courier, Purolator USA</b> (air and ground package delivery, expedited, cross-border services) <b>Purolator Freight</b> (regional and interregional LTL) <b>Purolator International</b> (international package and freight delivery) <b>Purolator Global Supply Chain Services</b> (supply chain consulting, transportation management, air and ocean freight forwarding, warehousing, customs brokerage)

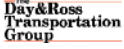



RANK 2011	RANK 2010	COMPANY	REVENUE (000)	% CHANGE	NET INCOME (000)	% CHANGE	EMPLOYEES	EQUIPMENT	OPERATING UNITS (DESCRIPTION OF SERVICES)
<b>18</b>	16	<b>UniGroup Inc.</b> Fenton, Mo. H. Daniel McCollister, Chairman Richard McClure, President  <i>www.unigroupinc.com</i>	1,580,000 1,520,000	3.9	NA NA	NA	900 800	4 company-owned tractors 5,900 owner-operator tractors 4,200 straight trucks 610 pickups and cargo vans 10,100 trailers 8,000 storage containers	<b>United Van Lines, Mayflower Transit</b> (household goods, commercial and industrial moving and storage, vehicle delivery, high-value products, trade show exhibits, warehousing) <b>United Mayflower Container Services</b> (portable self-storage container moving services) <b>UniGroup Worldwide UTS</b> (international household goods moving, air and ocean freight forwarding, high-value products, trade show exhibits, flatbed and heavy specialized) <b>UniGroup Logistics</b> (warehousing and distribution, installation of furniture, fixtures and electronic equipment, office and plant relocation services) <b>Allegiant Move Management</b> (government and military household goods moving and storage) <b>Trans Advantage</b> (equipment sales and service)
<b>19</b>	26	<b>CRST International</b> Cedar Rapids, Iowa John Smith, Chairman David Rusch, President and CEO Wesley Brackey, CFO  <i>www.crst.com</i>	1,277,348 838,193	52.4	NA NA	NA	5,200 6,490	1,816 company-owned tractors 1,090 lease-to-own tractors 1,507 owner-operator tractors 7,569 trailers	<b>CRST Expedited</b> (dry van and refrigerated TL, expedited) <b>CRST Malone</b> (flatbed, dedicated contract carriage) <b>CRST Dedicated Services</b> (dedicated contract carriage) <b>Specialized Transportation Inc.</b> (transportation of high-value goods and specialized commodities, commercial and residential delivery, warehousing and distribution, acquired in July 2011) <b>CRST Logistics</b> (transportation management, freight brokerage)
<b>20</b>	21	<b>C.R. England Inc.</b> Salt Lake City Daniel England, Chairman Wayne Cederholm, CEO Dean England, President Chad England, COO Keith Wallace, CFO  <i>www.crengland.com</i>	1,079,716 934,669	15.5	73,038 47,716	53.1	4,005 6,109	1,627 company-owned tractors 2,285 lease-to-own tractors 419 owner-operator tractors 6,854 trailers 301 containers	<b>England North American Division</b> (refrigerated and dry van TL, dedicated contract carriage, intermodal, cross-border services) <b>England Logistics</b> (freight brokerage, air and ocean freight forwarding, intermodal, dry and refrigerated LTL, parcel, transportation management, supply chain consulting, facility engineering, warehousing) <b>C.R. England Cold Storage</b> (warehousing and distribution) <b>Premier Truck Driving Schools</b> (driver training) <b>Wabash of Utah Trailer Sales &amp; Service</b> (trailer sales and maintenance)
<b>21</b>	20	<b>Greatwide Logistics Services</b> Dallas (Cambridge Capital Partners, D.E. Shaw Group) Leo Suggs, Chairman John Tague, CEO Bill Doherty, COO Bob LaRose, CFO  <i>www.greatwide.com</i>	1,045,957 1,022,027	2.3	NA NA	NA	3,500 3,300	1,163 company-owned tractors 3,089 owner-operator tractors 5,355 trailers	<b>Greatwide Dedicated Transport</b> (dedicated contract carriage) <b>Greatwide Truckload Management</b> (dry van TL and LTL, expedited) <b>Greatwide Freight</b> (flatbed, heavy specialized) <b>Greatwide Managed Transportation Services</b> (transportation management) <b>Cargo-Master, Gallup Logistics</b> (freight brokerage) <b>Greatwide Distribution Logistics</b> (warehousing and distribution)
<b>22</b>	23	<b>Saia Inc.</b> Johns Creek, Ga. Nasdaq: SAIA H.A. Trucksess III, Chairman Richard O'Dell, President and CEO James Darby, CFO  <i>www.saia.com</i>	1,030,224 902,660	14.1	11,373 1,957	NA	7,900 7,500	4,000 company-owned tractors 125 lease-to-own tractors 80 straight trucks 50 pickups and cargo vans 11,000 trailers	<b>Saia Motor Freight Line</b> (regional and interregional LTL, expedited)








RANK 2011	RANK 2010	COMPANY	REVENUE (000)	% CHANGE	NET INCOME (000)	% CHANGE	EMPLOYEES	EQUIPMENT	OPERATING UNITS (DESCRIPTION OF SERVICES)
<b>23</b>	22	<b>Prime Inc.</b> <sup>1</sup> Springfield, Mo. Robert Low, President and CEO Dean Hoedl, CFO  <i>www.primeinc.com</i>	1,017,482 931,787	9.2	128,399 93,818	36.9	3,629 3,565	4,627 company-owned tractors 259 owner-operator tractors 7,262 trailers	<b>Prime Inc.</b> (refrigerated, dry van and flatbed TL, liquid bulk, transportation management, dedicated contract carriage) <b>Prime Logistics</b> (freight brokerage) <b>Prime Floral</b> (floral transportation, consolidation and distribution services) <b>LHP Transportation Services</b> (freight brokerage, intermodal)
<b>24</b>	24	<b>NFI Industries</b> Cherry Hill, N.J. Bernard Brown, Chairman Sidney Brown, CEO Steve Gabel, CFO Joe Roeder, President, NFI Distribution & Transportation  <i>www.NFIindustries.com</i>	1,010,000 900,000	12.2	NA NA	NA	6,000 5,600	1,750 company-owned tractors 94 lease-to-own tractors 200 owner-operator tractors 30 straight trucks 6,840 trailers 70 containers	<b>NFI Transportation</b> (dry van TL, dedicated contract carriage) <b>NFI Warehousing &amp; Distribution</b> (warehousing and distribution, order fulfillment) <b>NFI Logistics</b> (transportation management, freight brokerage, freight payment, warehousing, dedicated contract carriage, supply chain consulting, information technology) <b>NFI Intermodal</b> (intermodal, drayage) <b>NFI Real Estate</b> (commercial and industrial real estate development and construction) <b>NFI Global</b> (air and ocean freight forwarding) <b>NFI Canada</b> (transportation management, intermodal, freight brokerage, air and ocean freight forwarding, supply chain consulting) <b>NFI Consulting</b> (supply chain consulting) <b>NFI Contract Packaging</b> (assembly and packaging, order fulfillment) <b>NFI Solar</b> (solar energy development, established in April) <b>NFI Trailer Leasing</b> (trailer rental and storage)
<b>25</b>	9	<b>Penske Logistics</b> Reading, Pa. (Penske Truck Leasing Co.) Marc Althen, President  <i>www.penskelogistics.com</i>	990,000 898,000	10.2	NA NA	NA	8,000 NA	2,180 company-owned tractors 330 straight trucks 2,878 trailers	<b>Penske Logistics</b> (supply chain consulting, transportation management, dedicated contract carriage, warehousing and distribution, air and ocean freight forwarding, facilities engineering)
<b>26</b>	29	<b>Kenan Advantage Group</b> North Canton, Ohio Dennis Nash, CEO Bruce Blaise, President Carl Young, CFO  <i>www.thekag.com</i>	987,800 772,447	27.9	NA NA	NA	6,560 6,245	2,879 company-owned tractors 474 lease-to-own tractors 1,027 owner-operator tractors 5,771 trailers	<b>Advantage Tank Lines, KAG West, Kenan Transport, Klemm Tank Lines, North Canton Transfer Co., Petro-Chemical Transport</b> (petroleum and chemical tank, propane, asphalt) <b>Transport Service Co., DisTech Inc.</b> (chemical tank, liquid bulk) <b>Cryogenic Transportation Inc., Jack B. Kelley Inc.</b> (industrial gas) <b>KAG Logistics</b> (supply chain consulting, transportation management)
<b>27</b>	27	<b>Southeastern Freight Lines</b> Lexington, S.C. W.T. Cassels Jr., Chairman and CEO W.T. Cassels III, President and COO J. Russell Burleson Jr., CFO  <i>www.sefl.com</i>	942,912 826,755	14.0	NA NA	NA	7,552 7,360	3,133 company-owned tractors 235 owner-operator tractors 23 straight trucks 11,496 trailers	<b>Southeastern Freight Lines</b> (regional and interregional LTL and TL, assembly and distribution) <b>G&amp;P Trucking</b> (dry van TL) <b>Southeastern Logistics Solutions</b> (freight brokerage, intermodal, drayage, expedited)
<b>28</b>	25	<b>Crete Carrier Corp.</b> Lincoln, Neb. Duane Acklie, Chairman Tonn Ostergard, President and CEO John Peetz, COO Dean Troester, CFO  <i>www.cretecarrier.com</i>	942,000 850,311	10.8	NA NA	NA	5,933 5,815	5,014 company-owned tractors 252 owner-operator tractors 13,330 trailers	<b>Crete Carrier Corp.</b> (dry van TL, dedicated contract carriage) <b>Shaffer Trucking</b> (refrigerated TL, dedicated contract carriage) <b>Hunt Transportation</b> (flatbed, heavy specialized)







<sup>1</sup> Prime Inc. revenue and net income is for 12 months ended March 31, 2012, and March 31, 2011.

RANK 2011	RANK 2010	COMPANY	REVENUE (000)	% CHANGE	NET INCOME (000)	% CHANGE	EMPLOYEES	EQUIPMENT	OPERATING UNITS (DESCRIPTION OF SERVICES)
<b>29</b>	28	<b>Averitt Express</b> Cookeville, Tenn. Gary Sasser, President and CEO Wayne Spain, COO George Johnson, CFO  <i>www.averittpress.com</i>	922,000 824,000	11.9	NA NA	NA NA	NA NA	3,753 company-owned tractors 44 straight trucks 11,955 trailers	<b>Averitt Express</b> (regional and interregional LTL, flatbed, dry van and refrigerated TL, dedicated contract carriage, expedited, air and ocean freight forwarding, freight brokerage, intermodal, warehousing and distribution, drayage, product assembly, transportation management, returned goods management, supply chain consulting)
<b>30</b>	31	<b>Knight Transportation</b> Phoenix NYSE: KNX Kevin Knight, Chairman and CEO Dave Jackson, President and CFO Keith Knight, COO  <i>www.knighttrans.com</i>	866,199 730,709	18.5	60,248 59,072	2.0	4,854 4,526	3,509 company-owned tractors 467 owner-operator tractors 8,986 trailers 66 chassis	<b>Knight Transportation</b> (dry van TL, dedicated contract carriage) <b>Knight Refrigerated</b> (refrigerated TL, dedicated contract carriage) <b>Knight Port and Rail Services</b> (drayage, warehousing and distribution) <b>Knight Intermodal</b> (intermodal) <b>Knight Brokerage</b> (freight brokerage) <b>Knight Truck and Trailer Sales</b> (equipment sales and leasing) <b>Squire Transportation</b> (driver training)
<b>31</b>	32	<b>Lynden Inc.</b> Anchorage, Alaska Jim Jansen, Chairman Jonathan Burdick, President and CEO Alex McKallor, Executive Vice President and COO Brad McKeown, Senior Vice President and CFO  <i>www.lynden.com</i>	850,000 720,000	18.1	NA NA	NA NA	2,298 2,198	729 company-owned tractors 51 straight trucks 62 pickups and cargo vans 2,931 trailers 5,704 containers 1,643 chassis	<b>Lynden Transport</b> (dry van and refrigerated TL, flatbed and LTL) <b>Brown Line LLC</b> (refrigerated TL) <b>LTI Inc.</b> (liquid and dry bulk) <b>Alaska West Express</b> (chemical and petroleum tank, intermodal, dry bulk, flatbed, heavy specialized) <b>Lynden International</b> (air and ocean freight forwarding, customs brokerage) <b>Alaska Marine Lines, Bering Marine Corp.</b> (barge) <b>Lynden Air Cargo</b> (air freight) <b>Lynden Logistics</b> (transportation management, dedicated contract carriage)
<b>32</b>	38	<b>Roadrunner Transportation Systems</b> Cudahy, Wis. NYSE: RRTS Mark DiBlasi, President and CEO Peter Armbruster, CFO  <i>www.rrts.com</i>	843,627 632,018	33.5	25,871 2,826	NA	1,848 1,054	344 company-owned tractors 1,976 owner-operator tractors 1,225 trailers	<b>Roadrunner Transportation Services</b> (expedited LTL and TL, intermodal, freight brokerage, transportation management, includes operations of James Brooks Corp., C.A.L. Transport and Prime Logistics Corp. acquired in August 2011; Capital Transportation Logistics acquired in February; D&E Transport acquired in April and CTW Transport acquired in June)
<b>33</b>	30	<b>Atlas World Group</b> Evansville, Ind. Glen Dunkerson, Chairman and CEO Jack Griffin, President and COO Rick Olsen, CFO  <i>www.atlasvanlines.com</i>	808,935 759,998	6.4	3,532 NA	NA	642 636	2,153 owner-operator tractors 1,576 straight trucks 4,014 trailers 5,648 storage containers	<b>Atlas Van Lines</b> (household goods, commercial and industrial moving and storage, high-value goods, store fixtures, trade-show exhibits, electronics and fine art, dry van TL) <b>Atlas Van Lines International</b> (air and ocean freight forwarding, military and government moving and storage) <b>Smart Move Transportation</b> (portable container moving and storage) <b>Cornerstone Relocation Group, Avail Resource Management</b> (relocation and move-management services) <b>Titan Global Distribution</b> (transportation management, warehousing and installation services) <b>Atlas World-Class Travel</b> (travel and lodging services) <b>Atlas Terminal Co.</b> (equipment sales and repair, financial services)







RANK 2011	RANK 2010	COMPANY	REVENUE (000)	% CHANGE	NET INCOME (000)	% CHANGE	EMPLOYEES	EQUIPMENT	OPERATING UNITS (DESCRIPTION OF SERVICES)
<b>34</b>	34	<b>Vitran Corp.</b> Toronto TSX: VTN, Nasdaq: VTNC Richard McGraw, Chairman Rick Gaetz, CEO Fayaz Suleman, CFO  <i>www.vitran.com</i>	805,598 672,556	19.8	(14,013) (40,182)	NA	6,282 4,895	2,413 company-owned tractors 251 owner-operator tractors 194 straight trucks 7,386 trailers 517 containers 448 chassis	<b>Vitran Express</b> (regional, interregional and international LTL) <b>Vitran Express Canada</b> (national and international LTL) <b>Vitran Supply Chain Operations</b> (transportation management, intermodal, warehousing and distribution, freight brokerage)
<b>35</b>	37	 <b>Day &amp; Ross Transportation Group<sup>1</sup></b> Hartland, New Brunswick (McCain Foods Ltd.) John Doucet, CEO Kevin Chase, CFO  <i>www.dayross.ca</i>	785,022 643,583	22.0	NA NA	NA	4,292 4,318	123 company-owned tractors 152 lease-to-own tractors 1,849 owner-operator tractors 145 straight trucks 4,026 trailers	<b>Day &amp; Ross Inc.</b> (regional and national LTL and truckload, cross border services, dedicated contract carriage, freight brokerage) <b>Sameday Worldwide</b> (expedited, courier) <b>Fastrax Transportation</b> (flatbed, heavy specialized, intermodal, vehicle hauling, dry van TL) <b>Sable Warehousing</b> (warehousing and distribution)
<b>36</b>	39	 <b>Anderson Trucking Service</b> St. Cloud, Minn. Rollie Anderson, Chairman and CEO Jacob Wood, COO Scott Fuller, CFO  <i>www.atsinc.com</i>	762,143 611,521	24.6	NA NA	NA	1,150 1,150	455 company-owned tractors 1,599 owner-operator tractors 5,300 trailers	<b>ATS Specialized, New Energy Transport</b> (flatbed, heavy specialized) <b>ATS Inc.</b> (dry van TL) <b>ATS Logistics Services</b> (transportation management, freight brokerage, warehousing and consolidation, packaging, pilot car services) <b>Sureway Transportation Co.</b> (freight brokerage) <b>ATS International Services Inc.</b> (heavy specialized, project management, intermodal, air and ocean freight forwarding, customs brokerage) <b>Warren Transport, Midwest Specialized Transportation</b> (flatbed, heavy specialized, dry van TL) <b>SunBelt Furniture Xpress</b> (transportation of furniture, residential and commercial delivery, expedited, LTL) <b>Iowa Loading Service, National Specialized Services</b> (logistics services) <b>Competitive Equipment Leasing</b> (equipment leasing) <b>Transportation Trucking Insurance Co.</b> (insurance)
<b>37</b>	35	 <b>Ruan Transportation Management Systems</b> Des Moines, Iowa John Ruan III, Chairman Steve Chapman, President and CEO Ralph Arthur, President, Dedicated Contract Carriers Tracey Ball, CFO  <i>www.ruan.com</i>	750,915 669,905	12.1	NA NA	NA	5,155 4,603	3,332 company-owned tractors 2 lease-to-own tractors 45 straight trucks 5,667 trailers	<b>Ruan Transportation Management Systems</b> (dedicated contract carriage, liquid and dry bulk, chemical tank, transportation management, supply chain consulting, warehousing, assembly and distribution, intermodal, yard management) <b>Ruan Certified Brokerage</b> (freight brokerage) <b>Ruan Transport Corp.</b> (liquid and dry bulk, chemical tank)
<b>38</b>	33	 <b>Quality Distribution Inc.</b> Tampa, Fla. Nasdaq: QLTY Gary Enzor, CEO Joseph Troy, CFO  <i>www.qualitydistribution.com</i>	745,951 686,598	8.6	23,431 (7,406)	NA	851 752	642 company-owned tractors 1,256 affiliate-owned tractors 1,042 owner-operator tractors 5,493 trailers	<b>Quality Carriers Inc.</b> (chemical tank, liquid and dry bulk, includes assets of RM Resources and Wylie Bice Trucking acquired in June) <b>Quality Transload &amp; Terminals</b> (transloading) <b>Boasso Services</b> (intermodal tank, container storage, shipping, maintenance and repair, includes operations of Greenville Transport Co. acquired in October 2011) <b>QD Risk Services</b> (insurance claims management)

1 Day & Ross Transportation Group revenue is for 12 months ended June 30, 2011, and June 30, 2010.






RANK 2011	RANK 2010	COMPANY	REVENUE (000)	% CHANGE	NET INCOME (000)	% CHANGE	EMPLOYEES	EQUIPMENT	OPERATING UNITS (DESCRIPTION OF SERVICES)
<b>39</b>	40	<b>Universal Truckload Services Inc.</b> Warren, Mich. Nasdaq: UACL  Matthew Moroun, Chairman Donald Cochran, President and CEO Robert Sigler, CFO  <a href="http://www.goutsi.com">www.goutsi.com</a>	699,771 605,943	15.5	15,813 12,744	24.1	675 714	140 company-owned tractors 3,100 owner-operator tractors	<b>Universal Am-Can Ltd., Mason &amp; Dixon Lines, Louisiana Transportation, Great American Lines</b> (dry van TL and flatbed, heavy specialized) <b>Mason Dixon Intermodal</b> (drayage) <b>Universal Logistics Services</b> (transportation management, intermodal, air and ocean freight forwarding, customs brokerage, warehousing and packaging) <b>Cavalry Logistics</b> (freight brokerage)
<b>40</b>	36	<b>Covenant Transportation Group</b> Chattanooga, Tenn. Nasdaq: CVTI  David Parker, Chairman and CEO Richard Cribbs, CFO  <a href="http://www.covenanttransport.com">www.covenanttransport.com</a>	652,627 649,749	1.4	(14,267) 3,289	NA	4,807 4,740	2,978 company-owned tractors 216 owner-operator tractors 7,361 trailers	<b>Covenant Transport</b> (dry van TL, expedited, dedicated contract carriage) <b>Southern Refrigerated Transportation</b> (refrigerated TL) <b>Star Transportation</b> (dry van TL) <b>Covenant Transport Solutions</b> (freight brokerage)
<b>41</b>	43	<b>Marten Transport</b> Mondovi, Wis. Nasdaq: MRTN  Randolph Marten, Chairman and CEO Timothy Kohl, President Robert Smith, COO James Hinnendael, CFO  <a href="http://www.marten.com">www.marten.com</a>	603,679 516,920	16.8	24,285 19,742	23.0	2,787 2,678	2,233 company-owned tractors 48 owner-operator tractors 4,124 trailers 200 containers	<b>Marten Transport</b> (refrigerated TL, intermodal, freight brokerage) <b>MW Logistics</b> (freight brokerage, liquid and dry bulk, 45% ownership)
<b>42</b>	41	<b>Trimac Group</b> Calgary, Alberta, and Houston TSE: TMA.UN  Jeff McCaig, Chairman and CEO Tom Connard, President and COO — U.S. Ed Malysa, President and COO — Canada Craig Bourgeois, CFO — U.S. Scott Calver, CFO — Canada  <a href="http://www.trimac.com">www.trimac.com</a> <a href="http://www.trimac.ca">www.trimac.ca</a>	589,000 579,551	1.6	NA NA	NA	3,725 3,725	980 company-owned tractors 899 owner-operator tractors 4,856 trailers	<b>Trimac Transportation Services</b> (chemical and petroleum tank, liquid and dry bulk, wood chips, pressurized gases, hazardous materials, tank cleaning, equipment maintenance in Canada) <b>Trimac Transportation Inc.</b> (chemical and petroleum tank, liquid and dry bulk, pressurized gases, tank cleaning, intermodal in the United States) <b>NRT Transportation</b> (liquid and dry bulk, 29% ownership) <b>Harris Transportation</b> (petroleum tank, 50% ownership) <b>Cross Border Logistics</b> (transportation management, 50% ownership) <b>National Tank Services</b> (tank cleaning) <b>Bulk Plus Logistics</b> (supply chain consulting, transportation management, dedicated contract carriage, freight brokerage, bulk transfer and storage, inventory management)
<b>43</b>	44	<b>Stevens Transport</b> Dallas  Steve Aaron, Chairman Todd Aaron, Vice Chairman Clay Aaron, President  <a href="http://www.stevenstransport.com">www.stevenstransport.com</a>	569,901 508,930	12.0	76,996 67,277	11.4	2,650 2,475	1,825 company-owned tractors 775 owner-operator tractors 3,310 trailers	<b>Stevens Transport</b> (refrigerated and dry van TL, intermodal, transportation management)





RANK 2011	RANK 2010	COMPANY	REVENUE (000)	% CHANGE	NET INCOME (000)	% CHANGE	EMPLOYEES	EQUIPMENT	OPERATING UNITS (DESCRIPTION OF SERVICES)
<b>44</b>	42	 <b>Celadon Group<sup>1</sup></b> Indianapolis NYSE: CGI Stephen Russell, Chairman and CEO Paul Will, President and COO Eric Meek, CFO  <i>www.celadongroup.com</i>	556,695 <b>541,841</b>	2.7	14,731 <b>10,372</b>	42.0	3,478 <b>3,802</b>	942 company-owned tractors 1,406 lease-to-own tractors 437 owner-operator tractors 8,206 trailers	<b>Celadon Trucking Services, Celadon Canada, Servicios de Transportacion Jaguar</b> (dry van TL, intermodal, includes assets of Martini Transportation and the American Eagle division of Frozen Food Express Industries, acquired in October 2011; Glen Moore Trucking Inc., acquired in December 2011; assets of Teton Transportation acquired in February and assets of Hiner Transport acquired in June) <b>Celadon Logistics Services</b> (freight brokerage, LTL) <b>Celadon Dedicated Services</b> (warehousing and distribution) <b>TruckersB2B</b> (buying group)
<b>45</b>	47	 <b>Canada Cartage System</b> Mississauga, Ontario (Nautic Partners) W. Jeff Lindsay, President and CEO Sandro Caccaro, COO David Bacon, CFO  <i>www.canadacartage.com</i>	539,830 <b>470,645</b>	14.7	NA <b>NA</b>	NA	3,600 <b>3,500</b>	580 company-owned tractors 760 lease-to-own tractors 600 owner-operator tractors 360 straight trucks 35 pickups and cargo vans 2,300 trailers 35 chassis	<b>Canada Cartage System, Sonar Transport, Mel Hall Transport, Direct Integrated Transport</b> (dedicated contract carriage, dry van TL and LTL, freight management, air, expedited, commercial and residential moving and storage, home delivery) <b>Direct Distribution Centres</b> (warehousing and distribution)
<b>46</b>	46	 <b>Forward Air Corp.</b> Greenville, Tenn. Nasdaq: FWRD Bruce Campbell, Chairman and CEO Rodney Bell, CFO  <i>www.forwardair.com</i>	536,402 <b>483,939</b>	10.8	47,199 <b>32,036</b>	47.3	3,161 <b>2,717</b>	125 company-owned tractors 902 owner-operators tractors 162 straight trucks 15 pickups and cargo vans 2,536 trailers	<b>Forward Air Inc.</b> (air freight, expedited LTL and TL) <b>Forward Air Solutions Inc.</b> (warehousing and distribution, dedicated contract carriage, customs brokerage)
<b>47</b>	45	 <b>Heartland Express</b> North Liberty, Iowa Nasdaq: HTLD Michael Gerdin, Chairman and CEO John Cosaert, CFO  <i>www.heartlandexpress.com</i>	528,623 <b>499,516</b>	5.8	69,932 <b>62,216</b>	12.4	2,862 <b>2,990</b>	2,886 company-owned tractors 7,800 trailers	<b>Heartland Express</b> (dry van TL)
<b>48</b>	48	 <b>AAA Cooper Transportation</b> Dothan, Ala. Mack Dove, Chairman Reid Dove, President and CEO Charlie Pickett, COO Steve Roy, CFO  <i>www.aacooper.com</i>	522,000 <b>468,868</b>	11.3	NA <b>NA</b>	NA	4,350 <b>4,500</b>	2,115 company-owned tractors 80 straight trucks 6,526 trailers	<b>AAA Cooper Transportation</b> (regional and interregional LTL and TL, dedicated contract carriage, port services, ocean freight forwarding)
<b>49</b>	50	 <b>USA Truck</b> Van Buren, Ark. Nasdaq: USAK Cliff Beckham, President and CEO Darron Ming, CFO  <i>www.usa-truck.com</i>	519,408 <b>460,161</b>	12.9	(10,777) <b>(3,308)</b>	NA	3,020 <b>NA</b>	2,304 company-owned tractors 24 lease-to-own tractors 66 owner-operator tractors 6,318 trailers	<b>USA Truck</b> (dry van TL, dedicated contract carriage, intermodal) <b>Strategic Capacity Solutions</b> (transportation management, freight brokerage)

<sup>1</sup> Celadon Group revenue and net income is for 12 months ended Dec. 31, 2011, and Dec. 31, 2010.

RANK 2011	RANK 2010	COMPANY	REVENUE (000)	% CHANGE	NET INCOME (000)	% CHANGE	EMPLOYEES	EQUIPMENT	OPERATING UNITS (DESCRIPTION OF SERVICES)
<b>50</b>	52	<b>TransX Group</b> Winnipeg, Manitoba  Louie Tolaini, Chairman and CEO Mike Jones, COO Ed Nieroda, CFO  <i>www.transx.com</i>	507,481 454,148	11.7	NA NA	NA	2,510 2,468	990 company-owned tractors 520 owner-operator tractors 4,100 trailers 925 containers 450 chassis	<b>TransX</b> (dry van and refrigerated TL and LTL, intermodal, air cargo, expedited, hazardous materials) <b>CanXpress</b> (refrigerated TL and LTL) <b>DeckX</b> (flatbed) <b>Expert Customs Brokers</b> (customs brokerage) <b>TX Logistics Services</b> (transportation management, freight brokerage)
<b>51</b>	56	<b>Mullen Group<sup>1</sup></b> Okotoks, Alberta  TSX: MTL Murray Mullen, Chairman and CEO Stephen Lockwood, President and Co-CEO P. Stephen Clark, CFO  <i>www.mullen-group.com</i>	494,646 380,495	30.0	NA NA	NA	1,084 1,000	339 company owned-tractors 659 owner-operator tractors 52 straight trucks 66 pickups and cargo vans 2,668 trailers 636 containers	<b>Mullen Trucking</b> (dry van TL and LTL, flatbed, heavy specialized) <b>Cascade Carriers</b> (dry bulk) <b>Grimshaw Trucking</b> (regional LTL and TL, flatbed) <b>Hi-Way 9 Group</b> (regional and expedited LTL, distribution and drayage, flatbed, intermodal) <b>Mill Creek Motor Freight, Payne Transportation</b> (dry van TL and LTL, flatbed) <b>Tenold Transportation</b> (dry van TL and LTL, warehousing, cable cutting and reel services) <b>Kleysen Group</b> (dry bulk, flatbed, intermodal, dry van TL and LTL, transloading) <b>Smook Contractors Ltd.</b> (construction services, aggregate hauling)
<b>52</b>	49	<b>United Vision Logistics</b> Lafayette, La.  John Patterson, CEO Tim Alguire, CFO  <i>www.uvlogistics.com</i>	494,000 461,100	7.1	NA NA	NA	361 381	2,238 owner-operator tractors	<b>Ace Transportation, Dynasty Transportation, Texas Hot Shot Co., Venture Transport</b> (flatbed, heavy specialized, freight brokerage)
<b>53</b>	51	<b>Dart Transit Co.</b> Eagan, Minn.  Donald Oren, Chairman David Oren, President  <i>www.dart.net</i>	480,000 458,000	4.8	NA NA	NA	320 378	2,225 owner-operator tractors 7,950 trailers 350 containers	<b>Dart Transit Co.</b> (dry van TL, dedicated contract carriage) <b>Dart Intermodal</b> (intermodal) <b>Dart Advantage Logistics</b> (freight brokerage) <b>Dart Advantage Warehousing</b> (warehousing, order fulfillment, inventory management) <b>Highway Sales Inc.</b> (tractor leasing and sales)
<b>54</b>	59	<b>Mercer Transportation</b> Louisville, Ky.  James Stone, President Arthur Dale Corum, Secretary David Donohue, Controller  <i>www.mercer-trans.com</i>	473,633 363,695	30.2	NA NA	NA	281 244	2,073 owner-operator tractors and trailers	<b>Mercer Transportation</b> (flatbed, dry van TL, freight brokerage)
<b>55</b>	72	<b>Jack Cooper Transport Co.</b> Kansas City, Mo.  T. Mike Riggs, Chairman Craig Irwin, President Bob Griffin, CEO Mike Testman, CFO  <i>www.jackcooper.com</i>	450,000 275,000	63.3	NA NA	NA	2,000 1,500	1,450 company-owned tractors 350 lease-to-own tractors 1,800 trailers	<b>Jack Cooper Transport</b> (vehicle hauling) <b>Jack Cooper Logistics</b> (finished vehicle logistics, freight brokerage)

1 Mullen Group revenue is for trucking operations only.

RANK 2011	RANK 2010	COMPANY	REVENUE (000)	% CHANGE	NET INCOME (000)	% CHANGE	EMPLOYEES	EQUIPMENT	OPERATING UNITS (DESCRIPTION OF SERVICES)
<b>56</b>	53	 <b>Shevell Group</b> Elizabeth, N.J. Myron Shevell, Chairman and CEO Thomas Connery, COO Craig Eisenberg, CFO  <a href="http://www.nemf.com">www.nemf.com</a>	441,000 442,000	-0.2	NA NA	NA	3,310 3,600	2,435 company-owned tractors 35 owner-operator tractors 115 straight trucks 30 pickups and cargo vans 5,250 trailers	<b>New England Motor Freight</b> (regional LTL and TL, refrigerated, expedited, intermodal drayage, assembly and distribution) <b>Eastern Freightways</b> (dry van TL) <b>Carrier Industries</b> (warehousing, dedicated contract carriage, packaging)
<b>57</b>	55	 <b>Western Express</b> Nashville, Tenn. Donna Wise, Chairman Paul Wieck, President and CEO Rick Prickett, CFO  <a href="http://www.westernexp.com">www.westernexp.com</a>	433,000 432,000	0.2	NA NA	NA	3,000 NA	2,300 company-owned tractors 5,800 trailers	<b>Western Express</b> (dry van TL, flatbed, dedicated contract carriage)
<b>58</b>	61	 <b>Central Refrigerated Service</b> West Valley City, Utah Jon Isaacson, President  <a href="http://www.centralref.com">www.centralref.com</a>	419,138 346,472	21.0	NA NA	NA	1,650 1,700	950 company-owned tractors 820 lease-to-own tractors 30 owner-operator tractors 3,000 trailers	<b>Central Refrigerated Service</b> (refrigerated TL, dedicated contract carriage, intermodal, freight brokerage)
<b>59</b>	58	 <b>Comcar Industries</b> Auburndale, Fla. Mark Bostick, Chairman and CEO Robert Fox, Executive Vice President and CFO  <a href="http://www.comcar.com">www.comcar.com</a>	392,687 368,099	6.7	NA NA	NA	3,002 3,023	1,980 company-owned tractors 733 owner-operator tractors 5,354 trailers	<b>Commercial Carrier Corp.</b> (dry van TL, flatbed, dedicated contract, dry bulk, transportation management) <b>Coastal Transport</b> (flatbed, freight brokerage) <b>CTL Distribution</b> (chemical tank and dry bulk) <b>Midwest Coast Transport, Willis Shaw Express</b> (refrigerated TL, dedicated contract carriage, freight brokerage) <b>Commercial Truck &amp; Trailer Sales</b> (trailer parts and repairs) <b>Commercial Warehousing Inc., Super Cool Cold Storage</b> (warehousing) <b>Comcar Logistics</b> (dedicated contract carriage, transportation management, freight brokerage)
<b>60</b>	88	 <b>Transport America</b> Eagan, Minn. (Goldner Hawn Johnson & Morrison) Scott Arves, President and CEO Keith Klein, Division President Phil DeSimone, Division President Mark Emmen, CFO  <a href="http://www.transportamerica.com">www.transportamerica.com</a>	392,000 219,721	78.4	NA NA	NA	2,520 1,551	1,500 company-owned tractors 30 lease-to-own tractors 350 owner-operator tractors 5,050 trailers 125 chassis	<b>Transport America</b> (dry van TL, expedited, dedicated contract carriage, intermodal, drayage) <b>TA Logistics</b> (intermodal, freight brokerage)

RANK 2011	RANK 2010	COMPANY	REVENUE (000)	% CHANGE	NET INCOME (000)	% CHANGE	EMPLOYEES	EQUIPMENT	OPERATING UNITS (DESCRIPTION OF SERVICES)
<b>61</b>	57	<b>Frozen Food Express Industries</b> Dallas Nasdaq: FFE Stoney Stubbs Jr., Chairman S. Russell Stubbs, President and CEO John Hickerson, COO John McManama, CFO  www.ffeinc.com	388,461 368,822	5.3	(36,670) (11,930)	NA	2,125 2,286	1,390 company-owned tractors 266 owner-operator tractors 3,388 trailers	<b>FFE Transportation Services</b> (refrigerated LTL and TL, dry van TL, intermodal) <b>Lisa Motor Lines</b> (refrigerated TL, intermodal, dedicated contract carriage) <b>FFE Logistics</b> (freight brokerage, air and ocean freight forwarding, expedited)
<b>62</b>	64	 <b>Gordon Trucking Inc.</b> Pacific, Wash. Larry Gordon, President Steve Gordon, COO Scott Gordon, CIO Bob Goldberg, CFO  www.gordontrucking.com	383,000 320,000	19.7	NA NA	NA	2,400 2,000	1,750 company-owned tractors 150 owner-operator tractors 6,100 trailers	<b>Gordon Trucking</b> (dry van and refrigerated TL, dedicated contract carriage) <b>Gordon Logistics Management</b> (freight brokerage)
<b>63</b>	60	 <b>Contrans Group</b> Woodstock, Ontario TSX: CSS Stan Dunford, Chairman and CEO Gregory Rumble, President and COO James Clark, CFO  www.contrans.ca	382,143 347,918	9.8	20,709 17,121	21.0	943 943	423 company-owned tractors 723 owner-operator tractors 1,966 trailers	<b>Archer Trucking, Brookville Carriers, Contrans Flatbed Group, Hopefield Trucking, L.A. Dalton Systems, Laidlaw Carriers, Peter Hodge Transport, S&amp;S Enterprises, Transportation Solutions Group, Tri-Line Carriers</b> (flatbed, dry van TL and LTL, refrigerated TL, liquid and dry bulk, chemical tank, pneumatic, dump; includes AIM Transportation Systems and TBM Transportation Ltd. acquired in 2011 and van division of McKinnon Transport acquired in January) <b>Glen Tay Transportation</b> (liquid and dry bulk) <b>Tripair Transportation</b> (dry van TL and LTL) <b>ECL Carriers, Tri-Line Disposal</b> (waste, includes operations of Ever Green Ecological Services acquired in 2011) <b>Cornerstone Logistics</b> (transportation management, warehousing and distribution, air and ocean freight forwarding, freight brokerage)
<b>64</b>	70	 <b>The Suddath Cos.</b> Jacksonville, Fla. Steve Suddath, Chairman Barry Vaughn, President and CEO James Barnett, CFO  www.suddath.com	380,000 281,515	10.3	NA 14,570	NA	1,700 1,350	115 company-owned tractors 189 owner-operator tractors 283 straight trucks, pickups and cargo vans 579 trailers 1,500 storage containers	<b>Suddath Relocation Systems, Suddath International</b> (household goods, commercial and industrial moving and storage, includes operations of City Moving Systems acquired in December 2011) <b>Lexicon Relocation</b> (real estate and relocation support services) <b>Suddath Global Logistics</b> (supply chain consulting, transportation management, air and ocean freight forwarding, warehousing and distribution, call center and order fulfillment, commercial and residential delivery, trade show exhibits and high-value products transportation services) <b>Suddath Government Services</b> (government and military commercial and residential relocation) <b>Suddath Container Services</b> (portable self-storage and moving services)
<b>65</b>	68	 <b>Bison Transport Inc.</b> Winnipeg, Manitoba Donald Streuber, President and CEO Rob Penner, COO Greg McFazden, CFO  www.bisontransport.com	375,253 291,121	28.9	NA NA	NA	1,850 1,700	771 company-owned tractors 330 owner-operator tractors 10 pickups and cargo vans 3,128 trailers 200 containers 51 chassis	<b>Bison Transport</b> (dry van and refrigerated TL, dedicated contract carriage, intermodal) <b>Bison ABL</b> (warehousing and distribution, transloading, yard management) <b>Britton Transport</b> (dry van TL, flatbed, bulk, freight brokerage, warehousing, transloading, trailer rental, acquired in May 2011)



RANK 2011	RANK 2010	COMPANY	REVENUE (000)	% CHANGE	NET INCOME (000)	% CHANGE	EMPLOYEES	EQUIPMENT	OPERATING UNITS (DESCRIPTION OF SERVICES)
<b>66</b>	54	<b>Interstate Distributor Co.</b> Tacoma, Wash. (Saltchuk Resources) Marc Rogers, President and CEO James Reed, CFO  <i>www.intd.com</i>	372,000 433,174	-14.1	NA NA	NA	2,030 2,500	1,400 company-owned tractors 255 owner-operator tractors 6,200 trailers	<b>Interstate Distributor Co.</b> (dry van and refrigerated TL, expedited, heavy specialized, dedicated contract carriage, intermodal, trailer yard management, transportation management)
<b>67</b>	62	<b>P.A.M. Transportation Services</b> Tontitown, Ark. Nasdaq: PTSI Daniel Cushman, President and CEO Lance Stewart, CFO  <i>www.pamtransport.com</i>	359,243 331,994	8.2	(2,857) (655)	NA	2,764 2,658	1,789 company-owned tractors 79 owner-operator tractors 4,785 trailers	<b>P.A.M. Transport</b> (dry van TL, dedicated contract carriage, intermodal, freight brokerage, transportation management)
<b>68</b>	65	<b>Pitt Ohio</b> Pittsburgh Charles Hammel III, President Jim Fields, COO Scott Sullivan, CFO  <i>www.pittohio.com</i>	358,384 312,454	14.7	NA 11,658	NA	2,586 2,042	909 company-owned tractors 17 owner-operator tractors 321 straight trucks 39 pickups and cargo vans 2,835 trailers	<b>Pitt Ohio</b> (regional LTL, expedited, assembly and distribution, warehousing, information technology) <b>Pitt Ohio Ground</b> (package delivery) <b>ECM Transport</b> (dry van TL, 51% ownership)
<b>69</b>	71	<b>KLLM Transport Services</b> Jackson, Miss. William Liles III, Chairman James Richards Jr., President and CEO Greg Carpenter, COO Terry Thornton, CFO  <i>www.kllm.com</i>	351,000 280,904	25	NA NA	NA	710 880	500 company-owned tractors 900 lease-to-own tractors 150 owner-operator tractors 2,200 trailers	<b>KLLM Inc.</b> (refrigerated TL, dedicated contract carriage, intermodal)
<b>70</b>	Not Ranked	<b>Allied Systems Holdings</b> Atlanta Mark Gendregske, President and CEO Scott Macaulay, CFO  <i>www.alliedautomotive.com</i>	343,000 528,000	-35.0	NA NA	NA	NA NA	NA NA	<b>Allied Automotive Group</b> (vehicle hauling) <b>Axis Group</b> (finished vehicle logistics)
<b>71</b>	74	<b>Roehl Transport</b> Marshfield, Wis. Everett Roehl, Chairman Richard Roehl, President and CEO Stephen Wykle, CFO  <i>www.roehl.net</i>	339,388 272,536	24.5	NA NA	NA	2,345 2,185	1,788 company-owned tractors 90 lease-to-own tractors 65 owner-operator tractors 4 straight trucks 4,875 trailers	<b>Roehl Transport</b> (dry van TL, flatbed and heavy specialized, dedicated contract carriage) <b>Roehl Refrigerated Transport</b> (refrigerated TL) <b>Roehl Logistics</b> (freight brokerage)







RANK 2011	RANK 2010	COMPANY	REVENUE (000)	% CHANGE	NET INCOME (000)	% CHANGE	EMPLOYEES	EQUIPMENT	OPERATING UNITS (DESCRIPTION OF SERVICES)
<b>72</b>	66	<b>Mesilla Valley Transportation</b> Las Cruces, N.M. Royal Jones, President and CEO Dean Rigg, CFO  <i>www.m-v-t.com</i>	335,000 298,000	12.4	NA NA	NA	1,500 1,500	920 company-owned tractors 280 owner-operator tractors 4,400 trailers	<b>Mesilla Valley Transportation</b> (dry van TL) <b>J.H. Rose Logistics</b> (freight brokerage)
<b>73</b>	63	<b>Challenger Group<sup>1</sup></b> Cambridge, Ontario Daniel Einwechter, Chairman and CEO Eugene Moser, President Doug Blair, CFO  <i>www.challenger.com</i>	334,503 321,876	3.9	NA NA	NA	2,300 2,300	1,350 company-owned tractors 155 owner-operator tractors 3,613 trailers 300 chassis	<b>Challenger Motor Freight</b> (dry van TL and LTL, intermodal, drayage) <b>Challenger Logistics</b> (transportation management, intermodal, air and ocean freight forwarding, dedicated contract carriage) <b>Challenger Special Commodities</b> (flatbed, heavy specialized) <b>Elgin Motor Freight</b> (dry van TL, cross-border services) <b>Cam Hiltz Trucking</b> (waste) <b>Lodwick Transport</b> (refrigerated TL)
<b>74</b>	89	<b>Acme Truck Line Inc.</b> Harvey, La. Mike Coatney, Chairman and President Kimberly Foster, CFO  <i>www.acmetruck.com</i>	325,000 214,975	51.2	NA NA	NA	3,000 2,600	1,910 owner-operator tractors 480 straight trucks 300 pickups and cargo vans 2,200 trailers	<b>Acme Truck Line</b> (flatbed and heavy specialized) <b>Acme Freight Brokers</b> (freight brokerage)
<b>75</b>	76	<b>Graebel Cos.</b> Aurora, Colo. David Graebel, Chairman William Graebel, CEO Tim Callahan, COO Bradley Siler, CFO  <i>www.graebel.com</i>	322,926 266,000	21.4	3,021 NA	NA	1,603 1,363	63 company-owned tractors 397 owner-operator tractors 300 straight trucks 100 pickups and cargo vans 864 trailers	<b>Graebel Van Lines, Graebel Movers</b> (household goods, commercial and industrial moving and storage) <b>Graebel Relocation Services Worldwide</b> (domestic and international relocation) <b>Graebel Movers International</b> (household goods forwarding) <b>Graebel Commercial Services</b> (facility management, business relocation and renovation) <b>Move Management</b> (household goods relocation management)
<b>76</b>	77	<b>Dayton Freight Lines</b> Dayton, Ohio Thomas Cronin Jr., President Michael Cronin, COO Bryan Brown, CFO  <i>www.daytonfreight.com</i>	321,000 257,000	24.9	NA NA	NA	2,838 2,500	1,105 company-owned tractors 31 straight trucks 2,698 trailers	<b>Dayton Freight Lines</b> (regional LTL, pool distribution) <b>Kelley Transportation</b> (dry van TL) <b>Kelley Logistics</b> (freight brokerage)
<b>77</b>	69	<b>United Road Services</b> Romulus, Mich. (The Gores Group) Kathleen McCann, CEO Eric Mikesell, CFO  <i>www.unitedroad.com</i>	307,000 258,000	19.0	NA NA	NA	1,122 1,250	776 company-owned tractors and trailers 184 owner-operator tractors and trailers	<b>Alaska Vehicle Transport, Autolog, Pilot Transport, United Road</b> (vehicle hauling) <b>UR AutoLoads</b> (vehicle load board)

<sup>1</sup> Challenger Group revenue is for 12 months ended April 30, 2012, and April 30, 2010.

RANK 2011	RANK 2010	COMPANY	REVENUE (000)	% CHANGE	NET INCOME (000)	% CHANGE	EMPLOYEES	EQUIPMENT	OPERATING UNITS (DESCRIPTION OF SERVICES)
<b>78</b>	75	<b>TransAm Trucking</b> Olathe, Kan. Trudy Jacobson, Chairman Russell McElliott, President John Jacobson Jr., CEO  <i>www.transamtruck.com</i>	305,000 269,660	13.1	NA NA	NA	588 683	302 company-owned tractors 1,045 owner-operator tractors 2,100 trailers	<b>TransAm Trucking</b> (refrigerated TL, dedicated contract carriage) <b>TransAm Financial Services</b> (equipment leasing, financial services) <b>TransAm Logistics</b> (freight brokerage) <b>TransAm Fleet Equipment Sales</b> (tractor and trailer sales)
<b>79</b>	Not Ranked	<b>Comtrak Logistics</b> Memphis, Tenn. (Hub Group) Jim Ronchetto, President  <i>www.comtrak.com</i>	294,747 209,475	40.7	15,500 NA	NA	343 NA	287 company-owned tractors 406 lease-to-own tractors 1,409 owner-operator tractors 450 trailers 82 chassis	<b>Comtrak Logistics</b> (intermodal drayage, dedicated contract carriage, dry van TL)
<b>80</b>	83	<b>Cowan Systems</b> Baltimore Joseph Cowan, Chairman and CEO Dennis Morgan, COO Joseph Scheiner, CFO  <i>www.cowan.com</i>	279,044 230,321	21.2	NA NA	NA	1,281 1,066	784 company-owned tractors 468 owner-operator tractors 3,079 trailers	<b>Cowan Systems</b> (dry van TL, dedicated contract carriage, warehousing) <b>Cowan Intermodal</b> (intermodal drayage) <b>Cowan Logistics</b> (freight brokerage) <b>Transway Solutions</b> (freight management) <b>Single Source Logistics</b> (driver staffing)
<b>81</b>	78	<b>Epes Carriers</b> Greensboro, N.C. Al Bodford, Chairman Britt Colley, President Michael Dunlap, CFO  <i>www.epescarriers.com</i>	277,087 247,898	11.8	NA NA	NA	1,276 1,206	820 company-owned tractors 267 owner-operator tractors 3,804 trailers	<b>Epes Transport System, Texas Star Express</b> (dry van TL, dedicated contract carriage, intermodal) <b>Epes Logistics Services</b> (freight brokerage) <b>Epes Freight Management Services</b> (supply chain consulting, transportation management) <b>Epes Leasing</b> (equipment leasing)
<b>82</b>	80	<b>A. Duie Pyle Cos.</b> West Chester, Pa. Peter Latta, Chairman Steve O'Kane, President Kurt Christensen, CFO  <i>www.aduiepyle.com</i>	270,000 234,000	15.4	NA NA	NA	2,163 1,956	667 company-owned tractors 87 owner-operator tractors 23 straight trucks 2,000 trailers	<b>A. Duie Pyle Inc.</b> (regional LTL) <b>A. Duie Pyle Warehousing &amp; Distribution</b> (warehousing, assembly and distribution) <b>A. Duie Pyle Transport Services Group</b> (dry van TL, dedicated contract carriage) <b>Pyle Leasing</b> (equipment rental and leasing, driver leasing)
<b>83</b>	79	<b>Evans Network of Cos.</b> Schuylkill Haven, Pa. Albert Evans Jr., Chairman Matthew Bates, President and CEO Brian Smith, CFO  <i>www.evansdelivery.com</i>	268,635 245,673	9.3	NA 6,787	NA	250 250	50 company-owned tractors 1,675 owner-operator tractors 525 trailers	<b>All Points Transport, Century Express, Evans Delivery Co., Hale Intermodal Trucking, Land Transportation, Phoenix Transit &amp; Logistics, West Contract Services</b> (intermodal drayage, dry van TL) <b>DM Transportation</b> (transportation management) <b>West Motor Freight</b> (dry van TL, flatbed, freight brokerage)

RANK 2011	RANK 2010	COMPANY	REVENUE (000)	% CHANGE	NET INCOME (000)	% CHANGE	EMPLOYEES	EQUIPMENT	OPERATING UNITS (DESCRIPTION OF SERVICES)
<b>84</b>	Not Ranked	<b>Wheaton Van Lines<sup>1</sup></b> Indianapolis Stephen Burns, Chairman Mark Kirschner, President Dave Witzerman, COO  <i>www.wheatonworldwide.com</i>	250,000 251,271	-0.5	NA NA	NA NA	138 130	103 owner-operator tractors 88 trailers 47 straight trucks	<b>Wheaton World Wide Moving</b> (household goods moving and storage) <b>Bekins Van Lines</b> (household goods moving and storage, acquired in March)
<b>85</b>	86	<b>Bennett International Group</b> McDonough, Ga. Marcia Taylor, Chairman and CEO David Pittman, CFO  <i>www.bennettig.com</i>	249,514 221,208	12.8	NA NA	NA NA	638 574	48 company-owned tractors 27 lease-to-own tractors 571 owner-operator tractors 616 pickups and cargo vans 1,155 trailers	<b>Bennett Motor Express</b> (flatbed, heavy specialized) <b>Bennett Truck Transport</b> (manufactured housing and recreational vehicle moving services) <b>Bennett DriveAway</b> (truck and bus hauling service) <b>Bennett Distribution Services</b> (warehousing and distribution, transportation management) <b>Bennett International Transport</b> (air and ocean freight forwarding, expedited, customs brokerage, intermodal) <b>Bennett International Logistics</b> (freight brokerage, freight management) <b>Bennett Building Systems</b> (portable storage building systems)
<b>86</b>	84	<b>Towne Air Freight</b> South Bend, Ind. Thomas Downey, CEO  <i>www.towneair.com</i>	241,772 226,000	7.0	NA NA	NA NA	1,120 1,250	257 company-owned tractors 763 owner-operators tractors 50 straight trucks 1,500 trailers	<b>Towne Air Freight</b> (air cargo, expedited, dry van TL and LTL, dedicated contract carriage, intermodal, transportation management)
<b>87</b>	Not Ranked	<b>OnTrac Inc.</b> Phoenix Robert Humphrey, COO Tom Fischer, CFO  <i>www.ontrac.com</i>	239,552 198,000	21.0	NA NA	NA NA	1,571 NA	154 trailers	<b>OnTrac Ground</b> (package delivery, regional LTL, expedited) <b>Express Messenger Systems</b> (commercial delivery) <b>Express Messenger International</b> (bulk mail delivery)
<b>88</b>	96	<b>Maverick USA</b> Little Rock, Ark. Steve Williams, Chairman and CEO Stephen Selig, President and COO John Culp, CFO  <i>www.maverickusa.com</i>	239,497 200,108	19.7	NA NA	NA NA	1,497 1,377	1,114 company-owned tractors 60 lease-to-own tractors 25 owner-operator tractors 1,665 trailers	<b>Maverick Transportation</b> (flatbed, glass, heavy specialized) <b>Maverick Logistics</b> (freight brokerage) <b>Maverick Truck &amp; Trailer Sales</b> (equipment sales)
<b>89</b>	Not Ranked	<b>Cassens Transport</b> Edwardsville, Ill. Allen Cassens, Chairman Richard Suhre, President and CEO  <i>www.cassens.com</i>	238,358 177,714	34.1	NA NA	NA NA	1,231 1,077	1,073 company-owned tractors and trailers	<b>Cassens Transport Co.</b> (vehicle hauling)

<sup>1</sup> Wheaton Van Lines equipment data are for Wheaton Worldwide Moving only.

RANK 2011	RANK 2010	COMPANY	REVENUE (000)	% CHANGE	NET INCOME (000)	% CHANGE	EMPLOYEES	EQUIPMENT	OPERATING UNITS (DESCRIPTION OF SERVICES)
<b>90</b>	90	 <b>Koch Companies</b> Minneapolis Randy Koch, CEO John Tillmann, CFO  <i>www.kochcompanies.com</i>	230,189 214,789	7.2	2,400 4,800	-50.0	1,000 1,000	640 company-owned tractors 55 lease-to-own tractors 40 owner-operators tractors 2,400 trailers	<b>Stan Koch &amp; Sons Trucking</b> (dry van TL, flatbed and heavy specialized, dedicated contract carriage, intermodal drayage) <b>Koch NationalLease, United Trailer Leasing</b> (equipment leasing and rental, contract maintenance) <b>Koch Logistics</b> (freight brokerage, transportation management, warehousing and distribution) <b>GW Transportation</b> (freight brokerage) <b>Koch Industries</b> (sourcing, merchandising and distribution)
<b>91</b>	81	 <b>Calyx Transportation Group</b> Concord, Ontario (Wynnchurch Capital) Robert Donaghey, Chairman Marcus Pryce-Jones, CEO Terry Jessup, COO Matthew Keogh, CFO  <i>www.calyxinc.com</i>	228,983 232,128	-1.4	NA NA	NA	600 1,802	165 company-owned tractors 86 owner-operator tractors 15 straight trucks 1,674 trailers 209 containers	<b>National Fast Freight, Totalline Transport</b> (intermodal, expedited LTL and TL) <b>Muir's Cartage Limited</b> (regional LTL and TL, dedicated contract carriage, warehousing and distribution) <b>Euroworld Transport System Canada</b> (air and ocean freight forwarding, customs brokerage) <b>Indis Inc.</b> (warehousing and distribution, transportation management, air and ocean freight forwarding, supply chain consulting) <b>Kreative Carriers</b> (dry van TL and LTL, cross-border services, freight brokerage) <b>Hyphen Transportation Management</b> (transportation management, supply chain consulting, freight brokerage)
<b>92</b>	Not Ranked	 <b>The Waggoners Trucking</b> Billings, Mont. Wayne Waggoner, Chairman David Waggoner, President Todd Militzer, CFO  <i>www.waggonerstrucking.com</i>	224,722 180,000	24.8	NA NA	NA	1,069 1,200	930 company-owned tractors 171 owner-operator tractors 1,100 trailers	<b>The Waggoners Trucking</b> (vehicle hauling, flatbed LTL, heavy specialized)
<b>93</b>	95	 <b>Superior Bulk Logistics</b> Oak Brook, Ill. Richard Lewis, Chairman Leonard Fletcher, CEO Brian Nowak, President, Superior Carriers James Blackmon, President, Carry Transit Timothy McCann, CFO  <i>www.superiorbulklogistics.com</i>	224,000 207,060	8.2	5,500 5,566	-1.2	1,329 1,321	887 company-owned tractors 211 lease-to-own tractors 1,835 trailers	<b>Superior Carriers, Carry Transit</b> (liquid and dry bulk, intermodal tank container maintenance and management, transloading, bulk storage) <b>Sanicare Wash Systems</b> (tank cleaning) <b>Visiship</b> (transportation management)
<b>94</b>	87	 <b>Paschall Truck Lines</b> Murray, Ky. Randall Waller, President Tom Stephens, COO Charles Wilson, CFO  <i>www.ptl-inc.com</i>	218,383 200,845	8.7	NA NA	NA	1,464 1,474	950 company-owned tractors 200 owner-operator tractor 3,000 trailers	<b>Paschall Truck Lines</b> (dry van TL) <b>Paschall Logistics</b> (transportation management, freight brokerage, intermodal) <b>Paschall Services</b> (owner-operator services)
<b>95</b>	99	 <b>Groendyke Transport Inc.</b> Enid, Okla. John Groendyke, Chairman and CEO Greg Hodgen, President and COO David Schaub, CFO  <i>www.groendyke.com</i>	217,780 195,090	11.6	NA NA	NA	1,317 1,320	763 company-owned tractors 190 lease-to-own tractors 1,800 trailers	<b>Groendyke Transport</b> (petroleum and chemical tank, liquid and dry bulk, flatbed and heavy specialized)

RANK 2011	RANK 2010	COMPANY	REVENUE (000)	% CHANGE	NET INCOME (000)	% CHANGE	EMPLOYEES	EQUIPMENT	OPERATING UNITS (DESCRIPTION OF SERVICES)
<b>96</b>	93	<b>U.S. 1 Industries</b> Valparaiso, Ind. Michael Kibler, President David Antonson, COO Harold Antonson, CFO  <i>www.us1industries.com</i>	216,000 <b>210,751</b>	2.5	91 <b>1,773</b>	NA	91 <b>89</b>	2 company-owned tractors 1,700 owner-operator tractors 100 trailers 20 chassis	<b>ARL Transport Group, Carolina National Group, US1 Logistics Group, Patriot Logistics Group, Keystone Logistics, Keystone Lines, Liberty Transport, Cam Transport, TLI Group, ICG Logistics</b> (intermodal drayage, refrigerated and dry van TL, flatbed, heavy specialized, LTL, warehousing) <b>Risk Insurance Services of Indiana</b> (insurance) <b>TC Factoring</b> (financial services)
<b>97</b>	Not Ranked	<b>Transport Investments Inc.</b> Pittsburgh Douglas McAdams, President  <i>www.transportinvestments.com</i>	215,359 <b>159,728</b>	34.8	NA <b>NA</b>	NA	127 <b>NA</b>	40 lease-to-own tractors 690 owner-operator tractors 780 trailers	<b>American Transport Inc., Greentree Transportation Co., Aetna Freight Lines</b> (flatbed and heavy specialized) <b>Marathon Transport</b> (flatbed and dry van TL, vehicle haul-away) <b>TII Logistics</b> (transportation consulting, project logistics, intermodal, LTL, airfreight, flatbed and heavy specialized)
<b>98</b>	91	<b>A&amp;R Logistics</b> Morris, Ill. Jim Bedeker, Chairman Jeff O'Connor, President and CEO Andrew Mantey, COO Brian Reichert, CFO  <i>www.artransport.com</i>	214,000 <b>212,000</b>	0.9	NA <b>NA</b>	NA	1,000 <b>960</b>	620 company-owned tractors 110 owner-operator tractors 1,100 trailers 680 containers 137 chassis	<b>A&amp;R Transport</b> (dry bulk and dry van TL) <b>A&amp;R Packaging &amp; Distribution Services</b> (warehousing and distribution, transloading, packaging) <b>A&amp;R Global Logistics</b> (transportation management, air and ocean freight forwarding, customs brokerage, freight payment)
<b>99</b>	92	<b>Central Freight Lines</b> Waco, Texas Don Orr, Chairman and CEO Tom Botsios, COO Vicky O'Brien CFO  <i>www.centralfreightlines.com</i>	209,000 <b>211,067</b>	-1.0	NA <b>NA</b>	NA	1,853 <b>2,341</b>	1,300 company-owned tractors 310 owner-operator tractors 25 straight trucks 24 pickups or cargo vans 8,000 trailers	<b>Central Freight Lines</b> (regional and interregional LTL, dedicated contract carriage, warehousing and distribution, inventory management)
<b>100</b>	94	<b>Super Service Holdings</b> Grand Rapids, Mich. (Funds managed by Wayzata Investment Partners) Dan Strong, President and CEO Roger Waddle, COO Larry Carrier, CFO  <i>http://superservicellc.com</i>	202,700 <b>209,220</b>	-3.1	NA <b>NA</b>	NA	1,439 <b>1,560</b>	1,134 company-owned tractors 20 owner-operator tractors 2,600 trailers	<b>Super Service LLC</b> (dry van TL)

**NOTES:**

( ) Parenthesis indicates losses.  
 NA means not available or not applicable.  
 Revenue and net income for Canadian companies are shown in U.S. dollars at the average rate of exchange during the time period listed. For calendar year 2011, it was \$1=C\$0.9892.

**KEY:**

NYSE is New York Stock Exchange, Nasdaq is Nasdaq National Market, OTCBB is Over-the-Counter Bulletin Board and TSX is Toronto Stock Exchange.  
 CEO is Chief Executive Officer.  
 COO is Chief Operating Officer.  
 CFO is Chief Financial Officer.

# Ranking of Top For-Hire Carriers by Sector

RANK	COMPANY	REVENUE (000)		% CHANGE
		2011	2010	
<b>LESS-THAN-TRUCKLOAD</b>				
1	FedEx Freight	\$5,196,000	\$4,833,000	7.5
2	YRC Worldwide	4,757,200	4,238,700	12.2
3	Con-way Freight	3,247,107	3,075,064	5.6
4	UPS Freight	2,563,000	2,208,000	16.1
5	ABF Freight System	1,730,773	1,514,108	14.3
6	Old Dominion Freight Line	1,671,000	1,318,088	26.8
7	Estes Express Lines	1,636,000	1,419,000	15.3
8	R+L Carriers	1,207,000	1,077,000	12.1
9	Saia Inc.	1,030,224	902,660	14.1
10	Lynden Transport	850,000	720,000	18.1
11	Southeastern Freight Lines	750,942	633,984	18.4
12	Vitran Express	686,242	581,594	18.0
13	Averitt Express	557,000	495,000	12.5
14	AAA Cooper Transportation	522,000	468,868	11.3
15	TransForce Inc.	509,503	509,461	0.0
16	Roadrunner Transportation Services	466,823	409,914	13.9
17	Central Transport International	384,000	354,000	8.5
18	Day & Ross Inc.	368,175	323,722	13.7
19	New England Motor Freight	363,000	353,600	2.7
20	Dayton Freight Lines	321,000	257,000	24.9
21	Pitt Ohio	304,921	274,496	11.1
22	Armour Transport	252,497	202,445	24.7
23	A. Duie Pyle Inc.	234,000	202,000	15.8
24	Calyx Transportation Group	228,983	232,128	-1.4
25	Central Freight Lines	209,000	211,067	-1.0
26	Daylight Transport	158,000	144,000	9.7
27	Ward Trucking	150,227	138,000	8.9
28	Watkins & Shepard Trucking	149,099	135,871	9.7
29	Oak Harbor Freight Lines	147,088	129,461	13.6
30	Carlisle Transportation Systems	147,000	129,000	14.0
31	New Century Transportation	145,000	135,000	7.4
32	Wilson Trucking	136,811	125,759	8.8
	<b>Total Less-Than-Truckload</b>	<b>\$31,079,616</b>	<b>\$27,751,990</b>	<b>12.0</b>

RANK	COMPANY	REVENUE (000)		% CHANGE
		2011	2010	
<b>TANK/BULK</b>				
1	Kenan Advantage Group	\$987,800	\$772,447	27.9
2	Quality Distribution Inc.	745,951	686,598	8.6
3	Trimac Group	589,000	579,551	1.6
4	Ruan Transport Corp.	248,818	172,139	44.5
5	Superior Bulk Logistics	224,000	207,060	8.2
6	A&R Logistics	214,000	212,000	0.9
7	Groendyke Transport	210,276	191,050	10.1
8	Schneider National Bulk Carriers	207,453	175,949	17.9
9	Foodliner Inc./Quest Logistics	194,321	166,885	16.4
10	Enterprise Transportation Co.	171,096	151,340	13.1
11	Dupré Logistics	141,186	124,122	13.7
12	TransWood Carriers	139,542	106,653	30.8
13	Martin Transport	133,186	100,637	32.3
14	Tankstar USA	125,502	113,815	10.3
15	Eagle Transport Corp.	111,000	107,355	3.4
16	Slay Transportation	109,200	94,000	16.2
17	Bulkmatic Transport Co.	108,000	96,000	12.5
18	Florida Rock & Tank Lines	97,801	89,637	9.1
19	Miller Transporters	96,600	87,330	10.6
20	Linden Bulk Transportation Co.	90,339	82,420	9.6
21	United Petroleum Transports	84,727	88,719	-4.5
22	Mission Petroleum Carriers	80,572	66,537	21.1
23	Comcar Industries	70,684	66,000	7.1
	<b>Total Tank/Bulk</b>	<b>\$5,181,054</b>	<b>\$4,538,243</b>	<b>14.2</b>

<b>DEDICATED CONTRACT CARRIAGE</b>				
1	J.B. Hunt Dedicated Contract Services	\$1,031,000	\$906,760	13.7
2	Penske Logistics	990,000	898,000	10.2
3	Greatwide Dedicated Transport	634,658	655,368	-3.2
4	Swift Transportation	633,443	527,350	20.1
5	Ryder Supply Chain Solutions	600,674	482,583	24.5
6	Canada Cartage System	498,383	470,645	5.9
7	Ruan Transportation Management Systems	425,441	418,985	1.5
	<b>Total Dedicated Contract Carriage</b>	<b>\$4,813,599</b>	<b>\$4,359,692</b>	<b>10.4</b>

RANK	COMPANY	REVENUE (000)		% CHANGE
		2011	2010	
<b>INTERMODAL/DRAYAGE</b>				
1	J.B. Hunt Intermodal	\$2,673,000	\$2,141,200	24.8
2	Hub Group/Comtrak Logistics	1,533,594	1,285,163	19.3
3	Pacer International	1,175,300	1,081,500	8.7
4	Evans Network of Cos.	268,635	245,673	9.3
5	Swift Transportation	233,374	205,081	13.8
6	U.S. 1 Industries	216,000	210,751	2.5
7	Consolidated Fastfrate	198,983	196,021	1.5
8	Bridge Terminal Transport	190,660	192,567	-1.0
9	Universal Truckload Services Inc.	102,800	87,877	17.0
10	Landstar System	75,979	70,299	8.1
11	TransX	65,973	63,581	3.8
12	Marten Transport	65,015	47,690	36.3
13	C&K Trucking	63,745	60,039	6.2
14	Dart Intermodal	42,200	43,000	-1.9
15	Transport America	33,500	14,688	128.1
	<b>Total Intermodal</b>	<b>\$6,938,758</b>	<b>\$5,945,130</b>	<b>16.7</b>

<b>FLATBED/HEAVY SPECIALIZED</b>				
1	Landstar System	\$930,755	\$744,053	25.1
2	Anderson Trucking Service	458,911	376,983	21.7
3	Mercer Transportation	436,633	363,695	20.1
4	TMC Transportation	388,000	347,000	11.8
5	Contrans Group	382,143	347,918	9.8
6	United Vision Logistics	382,000	373,491	2.3
7	TransForce Inc.	321,652	205,339	56.6
8	Greatwide Truckload Management	283,951	216,872	30.9
9	Acme Truck Line	272,000	193,478	40.6
10	Maverick USA	239,497	200,108	19.7
11	CRST Malone	232,323	155,904	49.0
12	Transport Investments Inc.	215,359	159,728	34.8
13	Lone Star Transportation	215,000	198,000	8.6
14	Boyd Bros. Transportation	196,393	160,163	22.6
15	Western Express	168,870	168,480	0.2
16	Prime Inc.	111,923	111,814	0.1
17	Roehl Transport	82,454	55,950	47.4
	<b>Total Flatbed/Heavy Specialized</b>	<b>\$5,317,865</b>	<b>\$4,378,976</b>	<b>21.4</b>

RANK	COMPANY	REVENUE (000)		% CHANGE
		2011	2010	
<b>REFRIGERATED</b>				
1	C.R. England Inc.	\$1,079,716	\$934,669	15.5
2	Prime Inc.	712,237	652,251	9.2
3	Stevens Transport	569,901	508,930	12.0
4	Marten Transport	455,847	392,764	16.1
5	Central Refrigerated Service	419,138	346,472	21.0
6	Frozen Food Express Industries	388,461	368,822	5.3
7	KLLM Inc.	351,000	252,376	39.1
8	TransAm Trucking	305,000	269,660	13.1
9	John Christner Trucking	254,000	217,000	17.1
10	Southern Refrigerated Transportation	195,788	162,437	20.5
11	Shaffer Trucking	178,000	167,409	6.3
12	National Carriers	172,185	152,500	12.9
13	Comcar Refrigerated	161,002	188,000	-14.4
14	CanXpress	152,244	136,245	11.7
	<b>Total Refrigerated</b>	<b>\$5,394,518</b>	<b>\$4,749,535</b>	<b>13.6</b>

<b>MOTOR VEHICLE</b>				
1	Jack Cooper Transport	\$450,000	\$275,000	63.6
2	Allied System Holdings	343,000	528,000	-35.0
3	United Road	307,000	258,000	19.0
4	Bennett International Group	249,514	221,208	12.8
5	Cassens Transport	238,358	177,714	34.1
6	The Waggoners Trucking	224,722	153,386	46.5
	<b>Total Motor Vehicle</b>	<b>\$1,812,594</b>	<b>\$1,613,308</b>	<b>12.4</b>

<b>HOUSEHOLD GOODS/COMMERCIAL DELIVERY</b>				
1	Sirva Inc.	\$1,957,000	\$1,731,900	13.0
2	UniGroup Inc.	1,580,000	1,520,000	3.9
3	Atlas World Group	808,935	759,998	6.4
4	The Suddath Cos.	380,000	281,515	35.0
5	Graebel Cos.	322,926	266,000	21.4
6	Wheaton Van Lines	250,000	251,271	-0.5
7	Specialized Transportation Inc.	233,046	230,700	1.0
8	Arpin Van Lines	179,846	180,706	-0.5
9	Albert Cos.	85,611	63,733	34.3
10	Stevens Worldwide Van Lines	71,816	69,234	3.7
	<b>Total Household Goods</b>	<b>\$5,869,180</b>	<b>\$5,355,057</b>	<b>9.6</b>



RANK	COMPANY	REVENUE (000)		% CHANGE
		2011	2010	
<b>TRUCKLOAD</b>				
1	Schneider National Truckload Services	\$2,600,000	\$2,350,000	10.6
2	Swift Transportation	2,167,040	1,962,014	10.4
3	U.S. Xpress Enterprises	1,695,548	1,585,283	7.0
4	Werner Enterprises	1,694,965	1,550,601	9.3
5	Landstar System	1,496,514	1,248,088	19.9
6	Knight Transportation	866,199	730,709	18.5
7	Crete Carrier Corp.	731,000	655,558	11.5
8	Con-way Truckload	615,014	569,741	7.9
9	TransForce Inc.	589,365	623,969	-5.5
10	Celadon Trucking Services	556,695	541,841	2.7
11	CRST Expedited	528,675	440,051	20.1
12	Heartland Express	528,623	499,516	5.8
13	J.B. Hunt Truck	504,000	479,475	5.1
14	Mullen Group	494,646	380,452	30.0
15	NFI Transportation	452,000	401,000	12.7
16	Covenant Transport	424,208	441,829	-4.0
17	Universal Truckload Services Inc.	423,200	370,096	14.3
18	Dart Transit Co.	393,400	359,000	9.6
19	Bison Transport	375,253	291,121	28.9
20	Interstate Distributor Co.	372,000	433,174	-14.1
21	Groupe Robert	365,598	359,059	1.8
22	P.A.M. Transport	359,243	331,994	8.2
23	Mesilla Valley Transportation	335,000	298,000	12.4

<b>AIR/EXPEDITED</b>				
1	Forward Air Inc.	\$389,270	\$321,702	21.0
2	FedEx Custom Critical	375,000	329,000	14.0
3	Towne Air Freight	241,772	226,000	7.0
4	Panther Expedited Services	215,000	196,414	9.5
5	XPO Logistics Inc	152,706	141,866	7.6
6	Landstar Express America	135,000	132,000	2.3
7	UPS Express Critical	132,000	120,000	10.0
	<b>Total Air/Expedited</b>	<b>\$1,640,748</b>	<b>\$1,466,982</b>	<b>11.8</b>

RANK	COMPANY	REVENUE (000)		% CHANGE
		2011	2010	
<b>TRUCKLOAD (continued)</b>				
24	Challenger Motor Freight	334,503	321,816	3.9
25	Gordon Trucking	333,210	280,000	19.0
26	USA Truck	321,283	338,369	-5.0
27	Roadrunner Transportation Services	301,279	158,724	89.8
28	Cowan Systems	279,044	230,321	21.2
29	Epes Carriers	277,087	247,898	11.8
30	Transport America	276,000	198,368	39.1
31	Fastrax Transportation	267,693	234,763	14.0
32	Western Express	255,470	254,880	0.2
33	Koch Cos.	230,189	214,789	7.2
34	Paschall Truck Lines	218,383	200,845	8.7
35	Super Service	202,700	172,270	17.7
36	SLH Transport	199,858	193,595	3.2
37	Falcon Transport	198,000	157,258	25.9
38	Roehl Transport	194,453	163,398	19.0
39	Brown Trucking Co.	193,200	83,100	132.5
40	G&P Trucking	186,196	188,162	-1.0
41	Clarke Inc.	179,438	154,100	16.4
42	Old Dominion Freight Line	176,446	148,100	19.1
43	LinkAmerica Corp.	150,000	142,358	5.4
44	TransX	142,095	127,162	11.7
45	CalArk Inc.	135,660	120,194	12.9
	<b>Total Truckload</b>	<b>\$23,620,374</b>	<b>\$21,233,041</b>	<b>11.2</b>

<b>PACKAGE/COURIER</b>				
1	UPS Inc.	\$43,966,000	\$40,875,000	7.6
2	FedEx Corp.	35,706,000	32,014,000	11.5
3	Purolator Inc.	1,633,241	1,448,777	12.7
4	TransForce Inc.	979,579	384,279	154.9
5	OnTrac Inc.	239,552	198,000	21.0
	<b>Total Package/Courier</b>	<b>\$82,524,372</b>	<b>\$74,920,057</b>	<b>10.1</b>

# Sector Footnotes

## LESS-THAN-TRUCKLOAD

FedEx Freight revenue includes FedEx Custom Critical.

YRC Worldwide revenue includes YRC Freight, YRC Reimer, New Penn, Holland and Reddaway.

R+L Carriers revenue is estimated by S.J. Consulting and includes R&L Transfer, Gator Freightways, Greenwood Motor Lines and Herder Truck Lines.

Saia Inc., Day & Ross Inc. and Ward Trucking revenue includes truckload.

Estes Express Lines, Averitt Express, Central Transport International, New Century Transportation and Daylight Transport revenue is estimated by S.J. Consulting.

Lynden Transport revenue includes truckload, tank, flatbed/heavy specialized.

Armour Transport revenue is from Hoover's Online.

Calyx Transportation Group revenue includes National Fast Freight, Muir's Cartage Limited, Totalline Transport, Kreative Carriers, Hyphen, Euroworld Transport and Indis.

Carlile Transportation Systems includes truckload, flatbed/heavy specialized.

## TRUCKLOAD

Schneider National Truckload Services revenue is estimated by S.J. Consulting and includes refrigerated.

Swift Transportation revenue includes tank/bulk, intermodal/drayage, flatbed/heavy specialized, refrigerated.

U.S. Xpress Enterprises, USA Truck and P.A.M. Transportation Services revenue includes intermodal/drayage.

Werner Enterprises revenue includes flatbed/heavy specialized, intermodal/drayage, refrigerated.

Knight Transportation revenue includes refrigerated, intermodal/drayage.

Celadon Trucking Services revenue includes LTL, intermodal/drayage and freight brokerage.

NFI Transportation revenue is estimated by S.J. Consulting and includes dedicated contract carriage, intermodal/drayage.

Covenant Transport revenue includes Star Transportation.

Interstate Distributor Co. revenue includes refrigerated, flatbed/heavy specialized, intermodal/drayage, dedicated contract carriage.

Groupe Robert revenue is from Hoover's Online.

P.A.M. Transportation Services revenue includes refrigerated, intermodal.

Gordon Trucking, TransX revenue includes refrigerated.

Epes Carriers includes dedicated contract carriage, intermodal.

Fastrax Transportation revenue includes refrigerated, intermodal/drayage, flatbed/heavy specialized, motor vehicle.

Koch Companies revenue includes dedicated contract carriage, flatbed/heavy specialized, intermodal/drayage.

Brown Trucking Co. revenue includes dedicated contract carriage.

## DEDICATED CONTRACT CARRIAGE

J.B. Hunt Dedicated Contract Services revenue includes household goods/commercial delivery.

Canada Cartage System revenue includes truckload, LTL, air/expedited, household goods/commercial delivery.

## PACKAGE/COURIER

UPS Inc. revenue includes domestic and international air and ground package delivery.

FedEx Corp. revenue includes domestic and international air and ground package delivery for FedEx Express, FedEx Ground, FedEx SmartMail and FedEx Home Delivery.

TransForce Inc. revenue includes ICS Courier, Canpar, ATS Retail Solutions, Loomis Express and Dynamex Inc.

## MOTOR VEHICLE

Bennett International Group, The Waggoners Trucking revenue includes flatbed/heavy specialized.

## INTERMODAL/DRAYAGE

Hub Group/Comtrak Logistics and Pacer International revenue includes rail linehaul and drayage services.

U.S. 1 Industries revenue includes truckload, flatbed/heavy specialized.

Consolidated Fastfrate revenue includes truckload, LTL, dedicated contract carriage.

## REFRIGERATED

C.R. England Inc. revenue includes intermodal/drayage, freight brokerage.

Central Refrigerated Service revenue includes dedicated, intermodal/drayage.

Frozen Food Express Industries revenue includes truckload, dedicated contract carriage.

John Christner Trucking revenue is estimated by S.J. Consulting.

## FLATBED/HEAVY SPECIALIZED

Landstar System revenue includes Landstar Inway and Landstar Ligon and freight brokerage.

TMC Transportation and Lone Star Transportation revenue is estimated by S.J. Consulting.

Contrans Group revenue includes truckload, tank/bulk, refrigerated.

United Vision Logistics revenue includes Venture Transport Logistics, Ace Transportation, Dynasty Transportation and Texas Hot Shot Co.

Maverick USA revenue includes truckload LTL, bulk, refrigerated, dedicated contract carriage.

Transport Investments Inc. revenue includes American Transport Inc., Greentree Transportation, Aetna Freight Lines and Marathon Transport.

## HOUSEHOLD GOODS/ COMMERCIAL DELIVERY

Sirva Inc. revenue includes Allied Van Lines and North American Van Lines. UniGroup Inc. revenue includes United Van Lines and Mayflower Transit. Wheaton Van Lines revenue includes Bekins Van Lines.

# Driving Success Beyond the Road

The success of your business takes place on and off the road. Polk's data-driven solutions for the commercial vehicle industry help you forecast and optimize parts demand, identify emerging market trends and reach your best prospects.



[www.polk.com/cv](http://www.polk.com/cv)  
1.800.Go.4.Polk

