

2008 Top 100 For-Hire Carriers



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A Word From the Publisher

rucking is a service that reflects the ups and downs of the economy in North America. So it's not unusual to see freight carriers go through regular cycles of expansion and retrenchment.

Even so, this past year was a particularly challenging one for many of the companies on the Transport Topics Top 100 For-Hire Carriers list.

Soaring fuel costs and weak freight demand led carriers to cut back on spending, lay off staff and shrink the size of their fleets.

Two carriers – Jevic Transportation and Performance Transportation

Services – went out of business, along with hundreds, if not thousands, of smaller carriers and independent owner-operators.

Revenue for the Top 100 for-hire carriers in 2007 rose 4.7%, less than half the rate of the previous year. A total of 26 carriers reported revenue declines in 2007, compared with 11 that saw revenue fall during 2006.

Based on results of a survey done in conjunction with the collection of data for the Top 100, fleet executives are expected to rein in spending on equipment.

Based on 64 responses, fleets say they plan to buy an average of 209 tractors in the next 12 months. That's down 17% from the average of 252 tractors purchased in the prior 12 months.

An even greater decline is expected for trailers. Fleets surveyed said they plan to buy an average of 249 trailers in the next 12 months, compared with an average of 447 trailers in the previous year.

Even in a down year, however, there were pockets of prosperity and that is also reflected in the financial and operating performance of carriers on the 2008 Top 100 For-Hire Carriers list.



Howard S. Abramson

Anderson Trucking Service and LoneStar Transportation each saw revenue climb more than 20% in 2007. Both companies benefited from a resurgence of demand for flatbed and heavy specialized hauling services as exports of U.S.made machinery and industrial goods boomed and domestic oil and gas drilling activity increased in response to rising crude oil prices.

Another flatbed carrier, Venture Transport Logistics, was taken over by private equity firm Welsh, Carson, Anderson & Stowe and merged

with three oilfield haulers: Ace Transportation, Dynasty Transportation and Texas Hot Shot Co. Annual revenue for the combined companies is \$563 million.

Higher fuel costs are probably here to stay and, as Senior Features Reporter Daniel P. Bearth reports, that is forcing shippers to rethink how and when they move freight and to consider new packaging and product formulations that reduce the volume and weight of shipments.

We are likely to see, according to one expert, modal shifts in which more goods are moved via rail instead of truck, truckload instead of less-thantruckload, and ground parcel delivery instead of air express.

Shippers also are reconsidering inventory strategies to reduce the distance needed to move goods from where they are made or stored to where they are used or purchased.

As always, we expect that our readers will find the information and analysis in the Top 100 For-Hire Carriers list to be an indispensable guide to understanding what's going on.

Howan Koramon

Acknowledgments and Sources

The 2008 TRANSPORT TOPICS Top 100 is a special project of the Transport Topics Publishing Group that features financial and operating information on the largest for-hire freight carriers in the United States, Canada and Mexico. Data were compiled from annual reports of publicly owned companies and directly from the management of privately owned companies. In some cases, revenue estimates were used to determine sector rankings.

Senior Features Writer Daniel P. Bearth is the project coordinator, with assistance from research intern Andrew Chido. The design is by Patrick Donlon, assistant director of art and production. Cover Design by Shawn Torres and Louisa Wimberly.

RANK 2007	RANK 2006	COMPANY	REVENUE (000)	% Change	NET INCOME (000)	% Change	EMPLOYEES	EQUIPMENT	OPERATING UNITS (DESCRIPTION OF SERVICES)
1 UP	1 S	UPS Inc. Atlanta NYSE: UPS D. Scott Davis, Chairman and CEO David Abney, Chief Operating Officer www.ups.com	49,692,000 47,547,000	4.5	382,000 4,202,000	-90.9	425,300 427,700	8,016 company tractors 93,637 company package cars, vans, straight trucks and motorcycles 22,097 trailers 268 aircraft	UPS Package Operations (air and ground package delivery) UPS Supply Chain Solutions (transportation management, air, ocean and ground freight forwarding, customs bro- kerage, supply chain design, contract carriage, refrigerated intermodal, service parts distribution and repair, returns management, assembly and distribution, vehicle routing, dispatch and tracking systems) UPS Freight (regional and interregional LTL) UPS Capital Corp. (equipment leasing, trade finance, freight payment and insurance) UPS Mail Innovations (mail processing) Mail Boxes Etc./The UPS Store (franchiser of retail shipping, postal and business service stores) UPS Air Cargo (air freight)
2 Fea	2 Ex	FedEx Corp. ¹ Memphis, Tenn. NYSE: FDX Frederick Smith, Chairman and CEO <i>www.fedex.com</i>	37,953,000 35,241,000	7.7	1,125,000 2,016,000	-44.2	290,000 275,000	58,500 company tractors straight trucks and vans 21,400 owner-operator tractors and straight trucks 671 aircraft	FedEx Express (air and ground package and freight delivery) FedEx Ground (commercial and residential ground package delivery) FedEx Freight (regional and national LTL) FedEx Truckload Brokerage (freight brokerage) FedEx Custom Critical (air and ground expedited, vehicle hauling) FedEx Trade Networks (air and ocean freight forwarding, customs brokerage) FedEx Global Supply Chain Services (supply chain consulting, transportation management, order fulfillment, ware-housing and distribution, inventory management) FedEx Services (sales and marketing, information technology support)
3 - 24	3 70	DHL Americas ² Plantation, Fla. Ken Allen, CEO, DHL Express, US William Meahl, CEO, DHL Exel Supply Chain Americas www.dhl-usa.com	14,829,000 13,978,000	6.1	NA NA	NA	87,185 81,175	22,600 company tractors, straight trucks and vans	DHL Express (air and ground package delivery) DHL Global Forwarding (air and ocean freight forwarding) DHL Exel Supply Chain (supply chain consulting, transportation management, freight brokerage, warehousing and distribution, contract carriage, contract manufacturing, assembly and packaging, residential and commercial delivery, returns management, service parts distribution) Exel Transportation Services (freight brokerage, intermodal) DHL Global Mail (direct mail, packaging, order fulfillment) Astar Air Cargo, Polar Air Cargo (air freight, 49% interest)
4	4	YRC Worldwide Overland Park, Kan. Nasdaq: YRCW William Zollars, Chairman and CEO www.yrcw.com	9,621,316 9,918,690	-3.0	(638,381) 276,632	NA	63,000 66,000	26,137 company tractors and straight trucks 86,462 trailers	YRC North American Transportation Yellow Transportation, Roadway Express, Reimer Express Lines (national and international LTL and TL, expedited, cross-border services) YRC Regional Transportation New Penn Motor Express, USF Holland, USF Reddaway (regional and interregional LTL and TL, cross-border services) USF Glen Moore (dry van TL) YRC Logistics (transportation management, warehousing and distribution, air and ocean freight forwarding, freight brokerage) YRC Worldwide Technologies (information technology) JHJ International Transportation Co. (air and ocean freight forwarding, warehousing in China, 50% ownership) Shanghai Jiayu Logistics Ltd. (LTL freight services in China)
5 (Ry	5 r der	Ryder System Miami NYSE: R Gregory Swienton, Chairman and CEO www.ryder.com	6,565,995 6,306,643	4.1	253,861 249,000	2.0	28,800 28,600	50,400 company tractors 62,800 company straight trucks 40,400 trailers	Ryder Fleet Management Solutions (equipment leasing and rental, contract maintenance, emergency roadside assistance, used truck sales — includes assets of Lily Transportation Corp. and Gator Leasing Inc., acquired in January and May 2008, respectively) Ryder Supply Chain Solutions (supply chain consulting, transportation management, warehousing and distribution, freight brokerage, trade services) Ryder Dedicated Contract Carriage (contract carriage)
6 Com	6 Way	Con-way Inc. ³ San Mateo, Calif. NYSE: CNW Douglas Stotlar, CEO www.con-way.com	4,387,363 4,221,478	3.9	145,952 258,978	-43.6	27,100 21,800	11,200 company tractors and straight trucks 31,100 trailers	Con-way Freight (regional and interregional LTL) Con-way Truckload (dry van truckload — includes operations of Contract Freighters Inc., acquired in August 2007) Menlo Worldwide Logistics (supply chain consulting, transportation management, contract carriage, warehousing and distribution, freight brokerage — includes Cougar Holdings and Chic Holdings, acquired in September and October 2007, respectively) Road Systems (trailer manufacturing)
7 <i>PEN</i>	7 ISKE	Penske Truck Leasing Co. Reading, Pa. (Penske Corp./General Electric Co.) Roger Penske, Chairman Brian Hard, President www.pensketruckleasing.com	4,100,000 4,000,000	2.5	NA NA	NA	20,000 20,000	64,800 company tractors 94,000 straight trucks 56,500 trailers	Penske Truck Leasing (equipment leasing and rental, contract maintenance, used truck sales) Penske Logistics (supply chain consulting, transportation management, contract carriage, warehousing and distribu- tion, air and ocean freight forwarding)
8	9 HUNT	J.B. Hunt Transport Services Lowell, Ark. Nasdaq: JBHT Wayne Garrison, Chairman Kirk Thompson, CEO Craig Harper, Chief Operating Officer www.jbhunt.com	3,489,899 3,327,987	4.9	213,134 219,952	-3.1	15,795 17,150	10,308 company tractors 1,084 owner-operator tractors 26,578 trailers 34,019 containers	J.B. Hunt Intermodal (intermodal and drayage) J.B. Hunt Truck (dry van TL) J.B. Hunt Dedicated Contract Services (contract carriage) Integrated Capacity Solutions (freight brokerage) Transplace Inc. (supply chain consulting and transportation management, 37% ownership)



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9 SCHNE		Schneider National Inc. Green Bay, Wis. Christopher Lofgren, CEO www.schneider.com	3,400,000 3,700,000		NA NA	NA	21,400 20,000	15,300 company and owner-operator tractors 38,800 trailers 8,200 containers	Schneider National Carriers (dry van TL, expedited, contract carriage, intermodal, freight brokerage) Schneider National Bulk Carriers (liquid and chemical bulk, petroleum tank, hazardous waste) Schneider Finance (equipment leasing and financial services) Schneider Logistics (supply chain consulting, transportation management, freight brokerage, air and ocean freight forwarding, warehousing and distribution, customs brokerage, freight payment in Europe)
10	11	Swift Transportation Phoenix Jerry Moyes, Chairman and CEO www.swifttrans.com	3,264,748 3,172,790	2.9	NA 141,055	NA	21,900 21,900	15,000 company tractors 3,200 owner-operator tractors 49,000 trailers 5,800 containers	Swift Transportation Co. (dry van and refrigerated TL, flatbed, heavy specialized, contract carriage, intermodal, cross- border services) Transplace Inc. (supply chain consulting and transportation management, 29% ownership)
11	12	Landstar System Jacksonville, Fla. Nasdag: LSTR Jeffrey Crowe, Chairman Henry Gerkens, CEO www.landstar.com	2,487,277 2,513,756	-1.1	109,653 113,085	-3.0	1,281 1,298	8,603 owner-operator tractors 390 owner-operator straight trucks 14,331 trailers	Landstar Transportation Logistics (dry van TL and LTL, flatbed, heavy specialized, intermodal, transportation man- agement, air and ocean freight forwarding, expedited, intermodal, freight brokerage, warehousing) Signature Insurance Co. (insurance, claims management)
12 UniGro	13 <i>up, Inc</i>	UniGroup Inc. Fenton, Mo.	2,200,000 2,300,000	-4.3	NA NA	NA	1,350 1,350	7,909 owner-operator tractors 4,472 straight trucks 11,741 trailers 3,850 containers	United Van Lines, Mayflower Transit (household goods, commercial and industrial moving and storage, vehicle delivery, high-value products, trade show exhibits, warehousing) UniGroup Worldwide UTS (international household goods moving, air and ocean freight forwarding, high-value prod- ucts, trade show exhibits, flatbed and heavy specialized) Vanliner Group (insurance) UniGroup Worldwide UTS Logistics (supply chain consulting, transportation management, freight payment, warehousing) Trans Advantage (equipment sales and service) Allegiant Move Management (transportation management) UniGroup Container Services (portable storage and moving service)
13	14	Werner Enterprises Omaha, Neb. Nasdaq: WERN Clarence Werner, Chairman Gary Werner, Vice Chairman Gregory Werner, CEO Derek Leathers, Chief Operating Officer www.werner.com	2,071,187 2,080,555	-0.4	75,357 98,643	-23.6	13,608 14,326	7,470 company tractors 780 owner-operator tractors 24,855 trailers	Werner Truckload Transportation Services (dry van and refrigerated TL, flatbed, expedited, contract carriage, cross- border services) Werner Value Added Services (treight brokerage, transportation management, intermodal, air and ocean freight for- warding, freight payment, returned goods management, assembly and distribution, financial services) Werner Global Logistics (air and ocean freight forwarding, customs brokerage) Transplace Inc. (supply chain consulting and transportation management, 5% ownership)
14	15	Pacer International Concord, Calif. Nasdaq: PACR Michael Uremovich, Chairman and CEO www.pacer-international.com	1,969,400 1,887,800	4.3	54,300 68,300	-20.5	1,443 1,574	650 owner-operator tractors and trailers 28,025 containers 30,423 chassis 1,850 rail cars	 Pacer Global Logistics (freight brokerage, supply chain consulting, transportation management and freight payment) Pacer Transport (flatbed LTL and TL, vehicle transport, heavy specialized) Pacer Distribution Services (warehousing, assembly and distribution) Ocean World Lines/RF International (ocean freight forwarding, customs brokerage) Pacer Rail Brokerage (freight brokerage) Pacer Cartage (intermodal drayage, regional LTL) Pacer Stacktrain (rail intermodal)



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15 6	16 B	Arkansas Best Corp. Fort Smith, Ark. Nasdaq: ABFS Robert Young III, Chairman Robert Davidson, CEO	1,836,878 1,881,500	-2.4	56,825 <mark>84,094</mark>	-32.4	11,895 12,235	4,249 company tractors 86 straight trucks 20,745 trailers	ABF Freight System (national and regional LTL, expedited, warehousing and distribution, returned goods management, household goods, moving and storage containers) FleetNet America (emergency breakdown services, vehicle maintenance and towing) Data-Tronics (information technology services) FreightValue Inc. (freight brokerage)
		www.arkbest.com							
16		TransForce Inc. Saint-Laurent, Quebec TSE: TFI Alain Bedard, Chairman and CEO <i>www.transforce.ca</i>	1,806,425 1,582,437	14.2	93,855 116,117	-19.2	14,680 12,000	5,290 company tractors and straight trucks 2,200 owner-operator tractors 12,850 trailers	Byers Transport, Canadian Freightways, Click Express, Epic Express, Kingsway, Select Daily, Thibodeau, TST Overland Express (national and international LTL) Canpar, ICS Courier (ground-package delivery) A&M International, Besner, Ganeca, Gregoire, Highland, J.C. Germain, Lacaille International, Legal Freight Services, Papineau International, TST Truckload Express, UTL Transportation Services (dry van TL) Bergeron, Durocher International Excellent Specialized, Fortier, Golden International, Highland Intermodal, Kingsway Bulk, Landry, LaPalme, Logitrans, McArthur Express, McGill Air Nordique, P&W Intermodal, Transpel, TST Expedited Services (flatbed and heavy specialized, curtain van, liquid and dry bulk, chemical and petroleum tank, dump, explosives, air and ground expedited, intermodal) CK Logistics, E&L Logistics, Patriot Freight Services, St. Lamberl, Stream Logistics, Trans4Logistics, Transterm, TST Load Brokerage Services, Universal Contract Logistics (transportation management, contract carriage, freight bro- kerage) Mirabel Dedicated Services, Trans4 Dedicated Delivery, TST Automotive Services (warehousing, contract carriage) Kos Corp. Oilfield Services, Howard's Transport Service, Hemphill Trucking, McMurray Serv-U Expediting, Rebel Transport, Streeper Contracting, Westfreight Systems (oil field services) Matrec, Malex (wate management) Beaudry Leasing, Beaudry Personnel, Unique Personnel Services (fleet management and personnel services)
17 	27	Ceva Logistics N.A. Jacksonville, Fla. (Apollo Management) John Pattullo, CEO www.us.cevalogistics.com	1,737,000 915,646		NA NA	NA	12,000 NA	648 company tractors 1,215 owner-operator tractors 76 straight trucks 69 yard tractors 4,922 trailers	Ceva Logistics (supply chain consulting, transportation management, contract carriage, air and ocean freight forwarding, customs brokerage, warehousing, assembly and distribution, inventory and returned goods management, commercial and residential delivery, yard management, hazardous materials, locomotive refueling — includes operations of EGL Inc. acquired in August 2007.) Select Carrier Group (expedited LTL and TL, intermodal drayage, freight brokerage)
18	18	U.S. Xpress Enterprises Chattanooga, Tenn. Max Fuller, Co-Chairman and CEO Patrick Quinn, Co-Chairman and President www.usxpress.com	1,598,482 1,471,764		NA 20,104	NA	11,687 10,885	6,793 company tractors 1,019 owner-operator tractors 22,803 trailers	 U.S. Xpress Inc. (dry van TL and expedited, intermodal, contract carriage) Arnold Transportation Services (dry van TL, contract carriage, 80% ownership) Total Transportation of Mississippi (dry van TL, contract carriage, 80% ownership) Abilene Motor Express (dry van TL, 7% ownership) C&C Trucking (dry van TL, 40% ownership) Xpress Internacional (dry van TL, in Mexico, cross-border services, 49% ownership) Xpress Global Systems (warehousing and distribution for carpet and floor covering industry — includes assets of Pinner Transportation Inc. acquired in May) Transplace Inc. (supply chain consulting and transportation management, 12% ownership)
19 SII	22 RVA	Sirva Inc. ⁴ Westmont, III. Wes Lucas, CEO www.sirva.com	1,556,500 1,623,900		NA NA	NA	4,000 NA	NA	Allied Van Lines, North American Van Lines, Global Van Lines (household goods, commercial and industrial moving and storage) Sirva Relocation (relocation-management support services, mortgage services)
20 ()		Old Dominion Freight Line Thomasville, N.C. Nasdaq: ODFL Earl Congdon, Chairman David Congdon, CEO <i>www.odfl.com</i>	1,401,542 1,279,431		71,832 72,569	-1.0	11,573 10,762	5,016 company tractors 99 straight trucks 19,513 trailers	OD Domestic (regional and interregional LTL, assembly and distribution — includes assets of Bullocks Express acquired in December 2007) OD Expedited (air and ground expedited) OD Global (air and ocean freight forwarding, package consolidation, drayage) OD Technology (information services)



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21	17	Estes Express Lines Richmond, Va. Rob Estes, CEO Billy Hupp, Chief Operating Officer	1,394,561 1,477,232	-5.6	NA NA	NA	12,374 13,824	6,263 company tractors 307 straight trucks 22,266 trailers	Estes Express Lines (regional and national LTL and TL, contract carriage, air and ocean freight forwarding, freight brokerage, warehousing, expedited, assembly and distribution, returned goods management, supply chain consulting) Estes Leasing (equipment leasing and rental)
22	24	www.estes-express.com Purolator Courier	1,348,602	13.6	77,589	27.6	12,500	417 company tractors	Purolator Courier (air and ground package delivery)
Pure	olator rier	Mississauga, Ontario (Canada Post Corp., Barry Lapointe Holdings) Robert Johnson, CEO	1,187,347		60,805		12,500	3,143 straight trucks and vans 1,124 trailers 16 aircraft	Purolator Freight (regional and interregional LTL) Purolator Global Supply Chain Services (supply chain consulting, transportation management, air and ocean freight forwarding, warehousing, customs brokerage)
		www.purolator.com							
23	21 twide	Greatwide Logistics Services Dallas (Investcorp, Hicks Holdings, Fenway Partners) Raymond Greer, CEO	1,240,000 1,140,000	8.8	NA NA	NA	2,900 NA	727 company tractors 5,170 owner-operator tractors 4,968 trailers	Greatwide Dedicated Transport (contract carriage, includes operations of Camrett Inc. acquired in April 2008) Greatwide Truckload Management (dry van and refrigerated TL, flatbed, intermodal) Greatwide Truckload Brokerage (freight brokerage) Greatwide Distribution Logistics (warehousing and distribution)
		www.greatwide.com							
24	23 Carrier Corporation	Crete Carrier Corp. Lincoln, Neb. Duane Acklie, Chairman Tonn Ostergard, CEO	994,780 1,003,679	-0.9	NA NA	NA	6,300 6,100	5,023 company tractors 361 owner-operator tractors 12,545 trailers	Crete Carrier Corp. (dry van TL, contract carriage) Shaffer Trucking (refrigerated TL, contract carriage) Hunt Transportation (flatbed heavy specialized) Transportation Claims Inc. (insurance claims and employee benefits administration) Capital Casualty (insurance)
		www.cretecarrier.com							
25 SAL		Saia Inc. Duluth, Ga. Nasdaq: SAIA Richard O'Dell, CEO	976,123 874,738	11.6	18,342 (20,681)	NA	8,400 8,400	3,402 company tractors 11,340 trailers	Saia Motor Freight Line (regional and interregional LTL, expedited)
		www.saia.com							
26 AVE	26 RITT	Averitt Express Cookeville, Tenn. Gary Sasser, CEO Wayne Spain, Chief Operating Officer	947,000 923,000	2.6	NA	NA	NA	4,300 company tractors 48 straight trucks 12,100 trailers	Averitt Express (regional and interregional LTL and TL, contract carriage, expedited, air and ocean freight for- warding, freight brokerage, intermodal, warehousing and distribution, drayage, product assembly, transporta- tion management, returns management, supply chain consulting)
		www.averittexpress.com							
	25	Atlas World Group Evansville, Ind. James Stamm, Chairman and CEO Glen Dunkerson, Chief Operating Officer www.atlasworldgroup.com	943,000 986,000	-4.4	NA	NA	700 700	2,695 company and owner- operator tractors 1,767 straight trucks 4,331 trailers	Atlas Van Lines, Atlas Van Lines Canada (household goods, commercial and industrial moving and storage) Atlas Van Lines International, Red Ball International, American Vanpac Carriers (air and ocean freight forwarding) Cornerstone Relocation Group, Avail Resource Management (relocation and move management services) Titan Global Distribution (transportation, warehousing and installation services) Atlas World-Class Travel (travel and lodging services) Atlas Terminal Co. (equipment sales and repair, financial services)



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28 💓	33 1)F1	NFI Industries Vineland, N.J. Bernard Brown, Chairman Ike Brown, Vice Chairman Jeffrey Brown, Vice Chairman Sidney Brown, CEO	836,941 772,977	8.3	NA NA	NA	5,208 5,134	2,500 company owned tractors 182 owner-operator tractors 100 straight trucks 8,142 trailers 499 containers	National Freight (dry van TL, intermodal, contract carriage) National Distribution Centers (warehousing and distribution) NFI Interactive Logistics (supply chain consulting, transportation management, contract carriage, order fulfill- ment, returns management) NFI Real Estate (commercial and industrial real estate development and construction)
		www.nfiindustries.com							
29 CF	30	CRST International Cedar Rapids, Iowa John Smith, CEO David Rusch, President, Carrier Group	824,107 812,770	1.4	NA NA	NA	4,013 3,451	1,601 company tractors 1,794 owner-operator tractors 5,570 trailers	CRST Van Expedited (dry van TL, expedited, contract carriage) CRST Malone (flatbed, contract carriage) CRST Premier Transport (dry van TL) CRST Dedicated Services (contract carriage) CRST Logistics (transportation management, freight brokerage)
		www.crst.com							CRST Capacity Solutions (freight brokerage)
30	28	Allied Systems Holdings Decatur, Ga. (Yucaipa American Alliance Fund) Mark Gendregske, CEO	822,800 893,837	-7.9	NA NA	NA	NA NA	2,915 company tractor-trailer rigs 500 owner-operator tractor- trailer rigs	Allied Automotive Group (vehicle hauling) Axis Group (transportation management)
		www.alliedholdings.com							
31	31	Southeastern Freight Lines Lexington, S.C. W.T. Cassels Jr., Chairman and CEO W.T. Cassels III, President	815,670 804,360	1.4	NA 54,350	NA	NA 7,223	3,270 company tractors 141 owner-operator tractors 23 straight trucks 9,568 trailers	Southeastern Freight Lines (regional LTL) G&P Trucking (dry van TL)
		www.sefl.com							
32 RU	AN	Ruan Transportation Management Systems Des Moines, Iowa John Ruan III, Chairman and CEO	779,181 700,000	11.3	NA NA	NA	5,630 5,106	4,424 company tractors 125 owner-operator tractors 20 straight trucks 6,748 trailers	Ruan Transport Corp. (contract carriage, liquid and dry bulk, chemical tank, transportation management, freight brokerage, warehousing, assembly and distribution, intermodal, yard management)
		www.ruan.com							
33 Rain		Prime Inc. ⁵ Springfield, Mo. Robert Low, President <i>www.primeinc.com</i>	778,273 738,269	5.4	68,559 NA	NA	2,440 NA	700 company tractors 2,500 owner-operator tractors 5,369 trailers	 Prime Inc. (refrigerated, dry van and flatbed TL, liquid bulk, transportation management, contract carriage) Prime Logistics (freight brokerage) Prime Floral (floral transportation, consolidation and distribution services) LHP Transportation Services (freight brokerage, intermodal)
34	42	Anderson Trucking Service St. Cloud, Minn. Rollie Anderson, CEO Jake Wood, Chief Operating Officer www.ats-inc.com	762,647 627,855	21.5	NA NA	NA	1,460 1,350	660 company tractors 1,683 company and owner- operator tractors 5,950 trailers	ATS Specialized (flatbed, heavy specialized) ATS Inc. (dry van TL) ATS Logistics Services (freight brokerage and transportation management) ATS International Services (international heavy specialized, project management, customs brokerage) ICE International (barge) Warren Transport (heavy specialized) SunBelt Furniture Xpress (furniture transportation) Midwest Specialized Transportation (dry van TL, flatbed, heavy specialized, acquired in January 2007)
35 DUALT	35	Quality Distribution Inc. Tampa, Fla. Nasdaq: QLTY Thomas White, Chairman Gary Enzor, CEO www.qualitydistribution.com	751,558 730,159	2.9	(7,563) 56,170	NA	1,892 1,228	1,289 company tractors 883 affiliate tractors 1,755 owner-operator tractors 7,506 trailers	Quality Carriers (chemical tank, liquid and dry bulk) Quala Systems (tank cleaning) Quality Terminals (intermodal liquid and dry bulk, warehousing and packaging) Boasso Services (intermodal tank container storage, shipping, maintenance and repair, acquired December 2007)



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35 QUALITY CARRIE	Quality Distribution Inc. Tampa, Fla. Nasdaq: QLTY Thomas White, Chairman Gary Enzor, CEO	751,558 730,159	2.9	(7,563) 56,170	NA	1,892 1,228	1,289 company tractors 883 affiliate tractors 1,755 owner-operator tractors 7,506 trailers	Quality Carriers (chemical tank, liquid and dry bulk) Quala Systems (tank cleaning) Quality Terminals (intermodal liquid and dry bulk, warehousing and packaging) Boasso Services (intermodal tank container storage, shipping, maintenance and repair, acquired December 2007)
	www.qualitydistribution.com							
36 36 26 26 26	C.R. England Inc. Salt Lake City Dan England, Chairman Gene England, President Dean England, CEO Wayne Cederholm, COO <i>www.crengland.com</i>	750,832 708,228	6.0	41,790 51,628	-19.1	3,370 NA	1,276 company tractors 2,103 owner-operator tractors 5,347 trailers	England North American (refrigerated and dry van TL, financial services, equipment sales and leasing) England Dedicated (contract carriage) England Mexico (cross-border services) England Logistics (transportation management, intermodal, drayage, freight brokerage, air and ocean freight forwarding) Premier Truck Driving Schools (driver training) Horizon Truck Sales and Leasing (truck sales and leasing)
37 ³⁹	Lynden Inc. Anchorage, Alaska Paul Steere, Chairman Jim Jansen, CEO Jonathan Burdick, President www.lynden.com	740,000 670,000	10.4	NA NA	NA	2,260 1,963	631 company tractors 2,697 trailers	Lynden Transport (dry van, flatbed and refrigerated TL and LTL) LTI Inc. (liquid and dry bulk) Alaska West Express (chemical and petroleum tank, intermodal, dry bulk, flatbed, heavy specialized) Lynden International (air and ocean freight forwarding, customs brokerage) Alaska Marine Lines (barge) Lynden Air Cargo (air freight) Lynden Logistics (transportation management, contract carriage)
38 40	Knight Transportation Phoenix NYSE: KNX Kevin Knight, Chairman and CEO www.knighttrans.com	713,583 664,407	7.4	63,123 72,966	-13.5	4,404 4,176	3,527 company tractors 231 owner-operator tractors 8,809 trailers	Knight Transportation (dry van TL, contract carriage) Knight Refrigerated (refrigerated TL) Knight Brokerage (freight brokerage) Knight Truck and Trailer Sales (equipment sales) Knight Management Services (business consulting)
39 ³⁸	Covenant Transportation Group	712,526 683,828	4.2	(16,726) (1,381)	NA	5,052 5,926	3,555 company tractors 127 owner-operator tractors 8,667 trailers	Covenant Transport (dry van TL, expedited, contract carriage) Southern Refrigerated Transport (refrigerated TL) Star Transportation (dry van TL) Covenant Transport Solutions (freight brokerage) Transplace Inc. (supply chain consulting and transportation management, 12.4% ownership)
	www.covenanttransport.com							
40 41	Universal Truckload Services Inc. Warren, Mich. Nasdaq: UACL Donald Cochran, CEO	680,359 641,627	6.0	17,836 21,009	-15.1	642 644	70 company tractors 3,600 owner-operator tractors 1,500 company trailers 2,900 owner-operator trailers	Universal Am-Can Ltd., Mason & Dixon Lines, Louisiana Transportation, Economy Transport, Great American Lines, NYP of Michigan (dry van TL and flatbed, heavy specialized, freight brokerage) Mason Dixon Intermodal (drayage) CrossRoad Carriers (freight brokerage)
	www.goutsi.com							
41 ⁵³	Vitran Corp. Toronto TSX: VTN, Nasdaq: VTNC Richard McGraw, Chairman Rick Gaetz, CEO	670,517 514,059	30.4	13,710 19,399	-29.3	5,024 4,929	11,700 company tractors, trailers and containers 488 owner-operator tractors	Vitran Express (regional, interregional and international LTL) Vitran Express Canada (national and international LTL) Frontier Transport Corp. (dry and refrigerated TL) Vitran Logistics (transportation management, warehousing and distribution, freight brokerage — includes assets of Las Vegas/L.A. Express acquired in November 2007)
	www.vitran.com							



RANK 2007	RANK 2006	COMPANY	REVENUE (000)	% Change	NET INCOME (000)	% Change	EMPLOYEES	EQUIPMENT	OPERATING UNITS (DESCRIPTION OF SERVICES)
42 (***	48 ••••	Trimac Group Calgary, Alberta, and Houston TSE: TMA-UN Jeffrey McCaig, Chairman and CEO Thomas Connard, Chief Operating Officer — United States Edward Malysa, Chief Operating Officer — Canada www.trimac.com	643,750 538,577	19.5	NA NA	NA	2,915 2,975	1,128 company tractors 1,184 owner-operator tractors 4,978 trailers	 Trimac Transportation Services (chemical and petroleum tank, liquid and dry bulk, wood chips, pressurized gases, hazardous materials, tank cleaning, equipment maintenance in Canada) Trimac Transportation Inc. (chemical and petroleum tank, liquid and dry bulk, pressurized gases, tank cleaning, intermodal, equipment maintenance in the U.S.) Bulk Plus Logistics (supply chain consulting, transportation management, contract carriage, freight brokerage, bulk transfer and storage, inventory management) Northern Resource Trucking (liquid and dry bulk, 29% ownership) Harris Transportation (petroleum tank, 50% ownership) Cross Border Logistics (transportation management, 50% ownership)
43	46	Kenan Advantage Group Canton, Ohio Lee Shaffer, Chairman Dennis Nash, CEO www.thekag.com	595,673 <mark>569,885</mark>	4.5	NA NA	NA	4,340 4,360	1,696 company tractors 886 owner-operator tractors 2,949 trailers	Petro-Chemical Transport, KAG West (petroleum tank) Kenan Transport, Advantage Tank Lines, Klemm Tank Lines, North Canton Transfer, BXI (petroleum and chemical tank) Transport Service Co. (chemical tank and liquid bulk, acquired March 2008) KAG Logistics, and KAG Ethanol Logistics (supply chain consulting, transportation management) KAG Tank Services (trailer maintenance)
44 HE	45	Heartland Express North Liberty, Iowa Nasdaq: HTLD Russell Gerdin, Chairman and CEO Michael Gerdin, President www.heartlandexpress.com	591,893 571,919	3.5	76,170 87,170	-12.6	NA 3,317	2,982 company tractors	Heartland Express (dry van TL)
45	47	Roadrunner Transportation Services Cudahy, Wis. (Thayer Capital Partners) Mark DiBlasi, CEO www.rrts.com	575,585 555,620	3.6	NA NA	NA	1,108 998	32 company tractors 1,120 owner-operator tractors 30 straight trucks 1,718 trailers	Roadrunner Transportation Services (expedited LTL and TL) Sargent Transportation Group (dry van TL, freight brokerage)
46	43	Interstate Distributor Co. Tacoma, Wash. George Payne, CEO Gary McLean, President www.intd.com	574,786 583,925	-1.6	NA NA	NA	3,500 3,000	2,100 company tractors 100 owner-operator tractors 7,400 trailers	Interstate Distributor Co. (dry van and refrigerated TL, contract carriage, intermodal, expedited, warehousing and distri- bution, freight brokerage and transportation management)
47	51	Marten Transport Mondovi, Wis. Nasdaq: MRTN Randolph Marten, Chairman and CEO Timothy Kohl, President Robert Smith, Chief Operating Officer www.marten.com	560,017 518,890	7.9	14,968 24,518	-39.0	2,622 2,727	2,077 company tractors 339 owner-operator tractors 3,989 trailers	Marten Transport (refrigerated TL, intermodal, freight brokerage) MW Logistics (freight brokerage, liquid and dry bulk, 45% ownership)
48	50	Western Express Nashville, Tenn. Wayne Wise, CEO www.westernexp.com	549,000 528,800	3.8	NA NA	NA	4,000 NA	2,500 company tractors 450 owner-operator tractors 6,500 trailers	Western Express (dry van TL, flatbed intermodal, freight brokerage)



	RANK 2006	COMPANY	REVENUE (000)	% Change	NET INCOME (000)	% Change	EMPLOYEES	EQUIPMENT	OPERATING UNITS (DESCRIPTION OF SERVICES)
49 •0A/	R P	Dart Transit Co. Eagan, Minn. Donald Oren, Chairman David Oren, President www.dart.net	544,000 518,662	4.9	NA NA	NA	903 808	2,687 owner-operator tractors 2 straight trucks 8,028 trailers 150 containers	Dart Transit Co. (dry van TL, contract carriage) Dart Intermodal (intermodal) Dart Advantage Logistics (freight brokerage) Dart Advantage Warehousing (warehousing, order fulfillment, inventory management) Dart Portable Storage (container rental) Highway Sales Inc. (equipment sales and leasing)
50 (СОМС	AR	Comcar Industries Auburndale, Fla. Mark Bostick, CEO Tom Hindle, Chief Operating Officer <i>www.comcar.com</i>	530,010 491,403	7.9	NA NA	NA	3,307 3,678	2,251 company tractors 988 owner-operator tractors 6,147 trailers	Commercial Carrier Corp. (refrigerated, dry van and flatbed TL, liquid and dry bulk, transportation manageme Coastal Transport (flatbed TL, freight brokerage) CTL Distribution (chemical tank and dry bulk) MD Transport Systems, Midwest Coast Transport (refrigerated and dry van TL, freight brokerage) Willis Shaw Express (refrigerated TL, freight brokerage) Commercial Truck & Trailer Sales (truck, trailer and parts sales) Commercial Warehousing, Super Cool Cold Storage (warehousing) Comcar Logistics (contract carriage, transportation management)
51	70	AAA Cooper Transportation Dothan, Ala. G. Mack Dove, Chairman and CEO Reid Dove, Chief Operating Officer	514,000 530,329	-3.1	NA NA	NA	5,147 4,500	2,663 company tractors 63 straight trucks 6,213 trailers	AAA Cooper Transportation (regional and interregional LTL and TL, contract carriage, freight brokerage, port services, ocean freight forwarding)
		www.aaacooper.com							
52 Cen	adon	Celadon Group ⁶ Indianapolis Nasdaq: CLDN Stephen Russell, Chairman and CEO Paul Will, Vice Chairman Chris Hines, Chief Operating Officer	502,692 480,194	4.7	22,252 20,548	8.3	3,548 3,353	2,617 company tractors 399 owner-operator tractors 7,843 trailers	Celadon Trucking Services, Celadon Canada, Servicios de Transportacion Jaquar (dry van TL) Celadon Logistics Services (freight brokerage) Celadon Dedicated Services (warehousing and distribution, contract carriage) TruckersB2B (buying cooperative)
		www.celadontrucking.com							
53	lansport	Stevens Transport Dallas Steven Aaron, Chairman and CEO Todd Aaron, Vice Chairman Clay Aaron, President	493,015 465,500	5.9	67,676 65,895	2.7	NA 2,750	1,800 company tractors 595 owner-operator tractors 3,180 trailers	Stevens Transport (refrigerated TL, intermodal, transportation management)
		www.stevenstransport.com							
54	ШСК	USA Truck Van Buren, Ark. Robert Powell, Chairman Cliff Beckham, CEO www.usa-truck.com	482,109 465,618	3.5	140 12,441	-98.9	3,560 3,777	2,540 company tractors 38 owner-operator tractors 7,024 trailers	USA Truck (dry van TL) Strategic Capacity Solutions (contract carriage, transportation management, freight brokerage)
55 Se	60 vell oup	Shevell Group Elizabeth, N.J. Myron Shevell, Chairman Thomas Connery, Chief Operating Officer www.nemf.com	461,000 460,000	0.2	NA NA	NA	NA NA	3,040 company tractors 7,190 trailers	New England Motor Freight (regional LTL, expedited) Eastern Freight Ways (dry van TL) Carrier Industries (warehousing, contract carriage, transportation management) Apex Logistics (freight brokerage) NEMF World Transport (ocean freight forwarding)
56 CONTRANS INCC	òme fund	Contrans Income Fund Woodstock, Ontario TSE: CSS.UN Stan Dunford, Chairman and CEO Gregory Rumble, Chief Operating Officer www.contrans.ca	452,388 401,381	12.7	24,418 31,554	-22.6	1,200 1,200	665 company tractors 792 owner-operator tractors 2,384 trailers	Brookville Carriers, Hopefield Trucking, L.A. Dalton Systems, Laidlaw Carriers, Tri-Line Carriers, Tripar Transportation (flatbed, refrigerated and dry van TL and LTL) Laidlaw Carriers Bulk, Laidlaw Carriers Tank, Tri-Line Carriers, Glen Tay Transportation (liquid and dry bulk, chemical tank, pneumatic, dump — includes Marco Transport and Narum Transport, acquired in March and September 2007, respectively) ECL Carriers (waste) Cornerstone Logistics, Firm Transportation (transportation management, warehousing and distribution, air and ocean freight forwarding, freight brokerage) Veritrans LP (fuel tax and driver log auditing)

	RANK 2006	COMPANY	REVENUE (000)	% Change	NET INCOME (000)	% Change	EMPLOYEES	EQUIPMENT	OPERATING UNITS (DESCRIPTION OF SERVICES)
57 ••••••••••••••••••••••••••••••••••••	55	Frozen Food Express Industries Dallas Nasdaq: FFEX Stoney Stubbs Jr., Chairman and CEO Russell Stubbs, Chief Operating Officer	452,214 483,721	-6.5	(7,670) 11,226	NA	2,477 2,691	1,501 company tractors 574 owner-operator tractors 4,046 trailers	FFE Transportation Services (refrigerated LTL and TL, dry van TL, intermodal, contract carriage) Lisa Motor Lines (dry van TL, intermodal, contract carriage) American Eagle Lines (dry van TL, intermodal) FFE Logistics (freight brokerage, air and ocean freight forwarding, expedited)
		www.ffex.net							
58 RoadLi	65 ink 💽	RoadLink Atlanta (Fenway Partners) John Anderson, Chairman Chris Munro, CEO	452,000 391,200	15.5	NA NA	NA	2,800 3,280	420 company tractors 1,610 owner-operator tractors 30 straight trucks 340 trailers	RoadLink USA (intermodal drayage, regional dry van TL, warehousing and distribution) GPS Terminals (rail terminal management, equipment repair and maintenance) World Super Services, Staffworks Inc. (freight loading and unloading, assembly and distribution)
		www.roadlink.com							
59 BridgeTermi		Bridge Terminal Transport Inc. Charlotte, N.C. (Maersk USA) Hans Moller, President	419,000 396,000	5.8	NA NA	NA	425 NA	2,526 owner-operator tractors 725 chassis	Bridge Terminal Transport Inc. (drayage, container storage)
		www.bttinc.com							
60 Dyna	75	Dynamex Inc. ⁷ Dallas Nasdaq: DDMX Richard McClelland, CEO	413,774 358,374	15.5	14,962 12,392	20.7	2,000 2,000	4,500 owner-operator trucks and vans	Dynamex Inc. (same-day package and freight delivery, contract carriage, facilities management, inventory management, call centers)
		www.dynamex.com							
	63	Mercer Transportation Louisville, Ky. James Stone, President www.mercer-trans.com	409,702 414,330	-1.1	NA 27,654	NA	265 265	2,027 owner-operator tractors and trailers	Mercer Transportation (flatbed, dry van TL)
62 P A	64	P.A.M. Transportation Services Inc. Tontitown, Ark. Nasdaq: PTSI Robert Weaver, CEO W. Clif Lawson, Chief Operating Officer www.pamt.com	408,841 400,269	2.1	2,653 17,964	-85.2	3,181 3,062	2,055 company tractors 55 owner-operator tractors 4,882 trailers	P.A.M. Transport, P.A.M. Dedicated Services, Allen Freight Services, Choctaw Express, Decker Transport, McNeill Express, East Coast Transport & Logistics (dry van TL, contract carriage) T.T.X. Inc. (dry van TL, contract carriage in Texas) Choctaw Brokerage (freight brokerage) P.A.M. Logistics Services (transportation management)
63 Mulle	77	Mullen Group Income Fund [®] Okotoks, Alberta TSE: MTL.UN Murray Mullen, Chairman and CEO Stephen Lockwood, Co-CEO www.mullen-group.com	406,890 372,812	9.1	NA NA	NA	1,144 NA	913 company tractors 794 owner-operator tractors 2,072 trailers	Mullen Trucking (dry van and flatbed TL, heavy specialized) Cascade Carriers (dry bulk) Grimshaw Trucking (regional LTL) Mill Creek Motor Freight, Payne Transportation (dry van TL and LTL) Tenold Transportation (flatbed TL and LTL) Kleyson Group (dry bulk, flatbed TL, intermodal) Pe Ben Bulk Transport (bulk)



RANK 2007	RANK 2006	COMPANY	REVENUE (000)	% Change	NET INCOME (000)	% Change	EMPLOYEES	EQUIPMENT	OPERATING UNITS (DESCRIPTION OF SERVICES)
64 Ga	61 iney	Gainey Corp. Grand Rapids, Mich. Harvey Gainey, Chairman and CEO www.gaineycorp.com	400,694 445,896	-10.1	NA NA	NA	NA NA	2,175 company tractors 295 owner-operator tractors 4,823 trailers	Gainey Transportation Services, Super Service (dry van TL) Aero Bulk Carrier (chemical and pressurized gases) Freight Brokers of America (freight brokerage) LCT Transportation Services (refrigerated TL and LTL)
65	66	Forward Air Corp. Greeneville, Tenn. Nasdaq: FWRD Bruce Campbell, CEO	392,737 352,758	11.3	44,925 48,923	-8.2	2,200 1,709	131 company tractors 808 owner-operator tractors 144 straight trucks and vans 1,989 trailers	Forward Air Inc. (air freight, expedited LTL and TL — includes some assets of Pinch Holdings and AFTCO Enterprises acquired in March 2008) Forward Air Solutions (warehousing and distribution — includes some assets of USA Carriers and Black Hawk Freight Service acquired in July and December 2007, respectively)
66	44	www.forwardair.com JHT Holdings Kenosha, Wis. James Welch, CEO www.jhtholdings.com	366,809 576,262	-36.3	NA NA	NA	1,852 2,600	NA	Active Truck Transport, Auto Truck Transport (truck haul-away) Unimark Truck Transport, Unimark Carhaul (aftermarket vehicle hauling) Mexicana Logistics (vehicle hauling in Mexico, 50% ownership) ATC Leasing (administrative services, equipment leasing, real estate)
67	72	Central Refrigerated Service West Valley City, Utah Jon Isaacson, CEO www.centralref.com	361,000 320,204	12.7	NA NA	NA	1,743 1,580	1,075 company tractors 721 owner-operator tractors 2,770 trailers	Central Refrigerated Service (refrigerated TL, contract carriage, intermodal, freight brokerage)
68 CA	88 NADA TTAGE	Canada Cartage System Mississauga, Ontario (Nautic Partners) Jeffrey Lindsay, CEO www.canadacartage.com	335,196 240,820	39.2	NA NA	NA	3,500 N/A	1,100 company tractors 500 owner-operator tractors 400 straight trucks 2,000 trailers	Canada Cartage System (contract carriage, local pickup and delivery in Ontario — includes operations of OK Transportation Limited acquired in 2007) Direct Limited Partnership (contract carriage, local pickup and delivery, warehousing and distribution in Western Canada) Sonar Limited Partnership (contract carriage, local pickup and delivery in Quebec)
69 *		Cardinal Logistics Management Concord, N.C. (GTCR, Golder, Rauner) Vin McLoughlin, Chairman Tom Hostetler, CEO Jerry Bowman, Chief Operating Officer www.cardlog.com	331,000 350,000	-5.4	3,400 NA	NA	1,533 2,400	812 company tractors 543 owner-operator tractors 375 straight trucks 4,495 trailers	Cardinal Logistics Management Corp. (contract carriage, residential and commercial delivery, LTL, warehous- ing and inventory management, supply chain consulting)
70 GRA		Graebel Cos. Aurora, Colo. Dave Graebel, Chairman William Graebel, CEO www.graebel.com	327,145 334,163	-2.1	526 NA	NA	1,620 1,620	171 company tractors and straight trucks 708 owner-operator tractors and straight trucks 1,145 trailers	Graebel Van Lines, Graebel Movers (household goods, commercial and industrial moving and storage) Graebel Relocation Services Worldwide (domestic and international relocation) Graebel Movers International (household goods forwarding) Graebel Commercial Services (facility management, business relocation and renovation) Move Management (household goods relocation management)
71 = cria		Challenger Group ¹ Cambridge, Ontario Daniel Einwechter, Chairman and CEO <i>www.challenger.com</i>	326,924 271,125	20.6	NA NA	NA	1,440 1,440	1,560 company tractors 400 owner-operator tractors 3,300 trailers 300 chassis	Challenger Motor Freight (dry van TL and LTL, intermodal) Elgin Motor Freight (dry van TL, cross-border services) Cam Hiltz Trucking (waste) Motor City Express (contract carriage, dry van TL) Lodwick Transport (refrigerated TL, acquired in July 2007)



RANK 2007	RANK 2006	COMPANY	REVENUE (000)	% Change	NET INCOME (000)	% Change	EMPLOYEES	EQUIPMENT	OPERATING UNITS (DESCRIPTION OF SERVICES)
72 PTT	79 ОНІО	Pitt Ohio Express Pittsburgh Charles Hammel III, President	293,854 269,983	8.8	18,749 24,654	-24.0	2,948 2,661	687 company tractors 397 straight trucks and vans 1,708 trailers	Pitt Ohio Express (regional LTL, expedited, assembly and distribution, technology services) ECM Transport (dry van TL, 51% ownership)
		www.pittohio.com							
		Maverick USA Little Rock, Ark. Steve Williams, Chairman and CEO Stephen Selig, Chief Operating Officer	290,320 250,375	16.0	NA NA	NA	1,740 1,765	1,336 company tractors 222 owner-operator tractors 2,115 trailers	Maverick Transportation (flatbed, glass, heavy specialized) Maverick Logistics (freight brokerage)
		www.maverickusa.com							
	Ranked	Specialized Transportation Inc. Fort Wayne, Ind. Rob Shearer, CEO Dick Omior, Chief Operating Officer	277,000 262,000	5.7	NA NA	NA	290 250	859 owner-operator tractors 205 straight trucks 1,222 trailers	Specialized Transportation Inc. (high-value dry van TL and LTL, trade show exhibits, commercial and residential delivery, warehousing and distribution)
		www.stidelivers.com							
75 3		3PD Inc. Marietta, Ga. (Arcapita Inc.) Karl Meyer, Chairman and CEO Bud Workmon, President	275,000 186,000	47.8	NA NA	NA	590 749	1,078 owner-operator tractors and straight trucks	3PD Inc. (residential and commercial delivery, contract carriage)
		www.3pd.com							
76		Roehl Transport Marshfield, Wis. Everett Roehl, Chairman and CEO Richard Roehl, Chief Operating Officer	274,648 258,238	6.4	NA NA	NA	2,080 2,163	1,869 company tractors 120 owner-operator tractors 4 straight trucks 4,516 trailers	Roehl Transport (flatbed, dry van and refrigerated TL, heavy specialized, dry bulk)
		www.roehl.net							
77 () Sy	78	Suddath Cos. Jacksonville, Fla. Stephen Suddath, Chairman Barry Vaughn, President and CEO www.suddath.com	272,003 271,996	0.0	NA NA	NA	1,200 1,200	292 company tractors 359 owner-operator tractors 203 straight trucks 498 trailers	Suddath Relocation Systems (household goods, commercial and industrial moving and storage, temporary holding) Lexicon Relocation (relocation-management support services) Suddath Transportation Systems (high-value product distribution, trade show exhibits, store fixtures, horticulture transport) Centra Worldwide (air and ocean freight forwarding) Suddath Logistics Group (warehousing and distribution, inventory management, transportation management, call center, packaging and assembly, freight payment, warranty and repair services)
78	83	KLLM Transport Services Richland, Miss. James Richards, CEO	266,002 261,055	1.9	NA NA	NA	1,675 1,950	1,100 company tractors 100 owner-operator tractors 1,600 trailers	KLLM Inc. (refrigerated TL, contract carriage)
TRANSPO	AT SERVICES								
79 Vei	74 ocity express me delivery	Velocity Express ¹⁰ Westport, Conn. Nasdaq: VEXP Vincent Wasik, Chairman and CEO Jeffrey Hendrickson, Chief Operating Officer	261,567 311,546		(32,494) (59,800)	NA	2,075 2,585	4,758 owner-operator trucks and vans	Velocity Express (same-day package and freight delivery, residential and commercial delivery, transportation management, contract carriage, warehousing and distribution, supply chain consulting)
		www.velocityexp.com							



RANK 2007	RANK 2006	COMPANY	REVENUE (000)	% Change	NET INCOME (000)	% Change	EMPLOYEES	EQUIPMENT	OPERATING UNITS (DESCRIPTION OF SERVICES)
RAN AME	82	Transport America Eagan, Minn. (Goldner Hawn Johnson & Morrison) Scott Arves, CEO	260,934 261,887	-0.4	NA NA	NA	368 378	1,000 company tractors 260 owner-operator tractors 4,200 trailers	Transport America (dry van TL, expedited, contract carriage) TA Logistics (intermodal, freight brokerage)
		www.transportamerica.com							
81	89	Gordon Trucking Inc. Pacific, Wash. Larry Gordon, CEO Steve Gordon, Chief Operating Officer	260,000 239,000	8.8	NA NA	NA	NA NA	1,225 company tractors 190 owner-operator tractors 4,150 trailers	Gordon Trucking (dry van and refrigerated TL, flatbed, heavy specialized, contract carriage) Gordon Logistics Management (freight brokerage)
		www.gordontrucking.com							
	Not Ranked	LoneStar Transportation Fort Worth, Texas Tex Robbins, CEO www.lstinc.com	257,000 212,818	20.8	NA NA	NA	525 NA	375 company tractors 505 owner-operator tractors 1,867 trailers	LoneStar Transportation (flatbed and heavy specialized)
83		Bennett International Group McDonough, Ga. Marcia Taylor, CEO www.bennettig.com	255,059 263,034	-3.0	8,025 14,266	-43.7	637 615	25 company tractors 2,800 owner-operator tractors 425 straight trucks 1,650 trailers	Bennett Motor Express (flatbed, heavy specialized) Bennett Truck Transport (manufactured housing and trailer-moving services) Bennett DriveAway (truck and bus hauling service) Bennett Distribution Services (warehousing and distribution) Bennett International Transport (air and ocean freight forwarding, intermodal) Bennett Network Systems (freight brokerage)
	4	Mesilla Valley Transportation Las Cruces, N.M. Royal Jones, CEO www.m-v-t.com	255,000 265,000	-3.8	NA NA	NA	1,300 1,300	600 company tractors 275 owner-operator tractors 3,500 trailers	Mesilla Valley Transportation (dry van TL) J.H. Rose Logistics (freight brokerage)
85	87	Epes Carriers Greensboro, N.C. Al Bodford, Chairman and CEO Michael Dunlap, President www.epescarriers.com	251,802 244,343	3.1	NA NA	NA	1,424 1,318	900 company tractors 232 owner-operator tractors 3,852 trailers	Epes Transport System (dry van TL, contract carriage) Texas Star Express (regional dry van TL, contract carriage) Epes Logistics Services (freight brokerage, supply chain consulting, transportation management, freight pay- ment)
	92	TransAm Trucking Olathe, Kan. John Jacobson Jr., CEO www.transamtruck.com	249,168 234,180	6.4	NA NA	NA	1,525 1,528	913 company tractors 384 owner-operator tractors 2,270 trailers	TransAm Trucking (refrigerated TL, contract carriage, freight brokerage, equipment leasing, financial services)
87	94 verior Carriers, Inc.	Superior Bulk Logistics Oak Brook, III. Richard Lewis, Chairman Leonard Fletcher, CEO William O'Donnell, Chief Operating Officer	234,971 220,461	6.6	7,200 NA	NA	1,250 1,533	1,206 company tractors 301 owner-operator tractors 5 straight trucks 2,241 trailers	Superior Carriers, Carry Transit (liquid and dry bulk, rail transfer and storage, intermodal tank container maintenance and management) Sanicare Wash Systems (tank cleaning)

www.superiorbulklogistics.com



RANK 2007	RANK 2006	COMPANY	REVENUE (000)	% Change	NET INCOME (000)	% Change	EMPLOYEES	EQUIPMENT	OPERATING UNITS (DESCRIPTION OF SERVICES)
88	90	Cassens Transport Edwardsville, III. Albert Cassens, Chairman Richard Suhre, CEO	234,833 238,960	-1.7	NA NA	NA	1,246 1,251	1,045 company tractor-trailer rigs	Cassens Transport Co. (vehicle hauling)
		www.cassens.com							
89		Arrow Trucking Tulsa, Okla. J. Douglas Pielsticker, CEO Thomas Witt, President	226,000 235,000	-3.8	NA NA	NA	1,586 1,693	1,141 company tractors 176 owner-operator tractors 2,300 trailers	Arrow Trucking (flatbed TL and LTL, heavy specialized) Arrow Logistics (freight brokerage, contract carriage, warehousing)
		www.arrowtrucking.com							
90		Dayton Freight Lines d Dayton, Ohio Thomas Cronin Jr., CEO	224,967 189,977	18.4	13,606 <mark>NA</mark>	NA	2,193 1,950	900 company tractors 11 straight trucks 2,100 trailers	Dayton Freight Lines (regional LTL, pool distribution) Kelley Transportation (dry van TL) Kelley Logistics (freight brokerage)
	IGHT	www.daytonfreight.com							
91 A. Da	96 iie Pyle	A. Duie Pyle Cos. West Chester, Pa. Peter Latta, Chairman Steve O'Kane, President	223,000 212,470	5.0	NA NA	NA	1,941 1,987	610 company tractors 120 owner-operator tractors 22 straight trucks 1,478 trailers	 A. Duie Pyle Inc. (regional LTL) A. Duie Pyle Warehousing & Distribution (warehousing, assembly and distribution) Pyle Transport Services (dry van and flatbed TL) ADP Logistics (freight payment, contract carriage, freight consolidation) Pyle Leasing (equipment rental and leasing, driver leasing)
		www.aduiepyle.com							
92 55	93	Paschall Truck Lines Murray, Ky. Randall Waller, President	220,388 230,264	-4.3	NA NA	NA	1,400 NA	940 company tractors 370 owner-operator tractors 3,000 trailers	Paschall Truck Lines (dry van TL) Paschall Logistics (freight brokerage)
		www.ptl-inc.com							
93	99	United Road Services Romulus, Mich. (The Gores Group) Michael Wysocki, CEO	220,210 197,013	11.8	9,958 5,248	89.7	1,195 1,087	960 company tractor-trailer rigs 258 owner-operator tractor- trailer rigs	United Road (vehicle hauling)
		www.unitedroad.com							
94	-	Panther Expedited Services Seville, Ohio . (Fenway Partners) Andrew Clarke, CEO	220,000 205,000	7.3	NA NA	NA	374 390	500 owner-operator tractors 1,000 owner-operator straight trucks and vans 510 trailers	Panther Expedited Services (air and ground expedited)
		www.pantherexpedite.com							
95	Ranked	A&R Logistics d Morris, III. James Bedeker, CEO www.artransport.com	212,000 152,000	20.8	NA NA	NA	750 NA	700 company tractors 1,100 trailers 160 containers 30 chassis	A&R Transport (liquid and dry bulk, intermodal) A&R Packaging & Distribution Services (warehousing and distribution)



	RANK 2006	COMPANY	REVENUE (000)	% Change	NET INCOME (000)	% Change	EMPLOYEES	EQUIPMENT	OPERATING UNITS (DESCRIPTION OF SERVICES)
	Ranked	Consolidated Fastfrate Inc. Toronto Ron Tepper, CEO	209,497 189,561	10.5	NA NA	NA	1,600 NA	NA	Consolidated Fastfrate Inc. (dry van TL and LTL, rail intermodal and drayage, warehousing and distribution)
FAST	HATE	www.fastfrate.com							
97 Faic	8	Falcon Transport Youngstown, Ohio Don Constantini, CEO www.falcontransport.com	208,050 205,000	1.5	NA NA	NA	2,200 2,400	950 company tractors 225 owner-operator tractors 1,900 trailers	Falcon Transport (dry van and flatbed TL) Comprehensive Logistics (supply chain consulting, transportation management, warehousing and distribu- tion, freight brokerage)
98	95	The Waggoners Trucking Billings, Mont. Wayne Waggoner, Chairman David Waggoner, President www.waggonerstrucking.com	204,894 216,091	-5.2	NA NA	NA	1,200 1,130	900 company tractor-trailer rigs 200 owner-operator tractor- trailer rigs	The Waggoners Trucking (vehicle hauling, flatbed LTL, heavy specialized)
	Ranked	Cowan Systems Baltimore Joe Cowan, President www.cowansystems.com	202,047 191,641	5.4	8,051 11,593	-30.6	1,018 1,039	751 company tractors 460 owner-operator tractors 1 straight truck 2,619 trailers	Cowan Systems (dry van TL, contract carriage, expedited, air cargo, intermodal) Cowan Logistics Services (freight brokerage, transportation management)
100		Groendyke Transport Enid, Okla. John Groendyke, Chairman and CEO Greg Hodgen, Chief Operating Officer <i>www.groendyke.com</i>	200,858 194,512	3.3	NA NA	NA	1,376 1,376	1,050 company tractors 1,700 trailers	Groendyke Transport (petroleum and chemical tank, liquid and dry bulk)

Footnotes:

1. FedEx Corp. revenue and net income are for 12 months ended May 31, 2008, and May 31, 2007.

2. DHL Americas revenue and employment are for North, South and Central America.

3. Con-way Inc. 2007 revenue and net income include operations of Contract Freighters Inc. since date of acquisition in August 2007.

4. Sirva Inc. revenue is for nine months ended Sept. 30, 2007, and Sept. 30, 2006.

5. Prime Inc. revenue is for 12 months ended March 31, 2008, and March 31, 2007.

6. Celadon Group revenue is for 12 months ended June 30, 2007, and June 30, 2006.

7. Dynamex Inc. revenue is for 12 months ended July 31, 2007, and July 31, 2006.

Mullen Group revenue is for trucking operations only.
 Challenger Group revenue is for 12 months ended April 30, 2008, and April 30, 2007.

10. Velocity Express revenue is for nine months ended March 29, 2008, and March 31, 2007.

Notes:

All numbers for 2006 are printed in maroon. () Parentheses indicate losses. NA means not available or not applicable. Revenue and net income for Canadian companies is shown in U.S. dollars at the average rate of exchange during the time period listed. For calendar year 2007 it was \$1 = C\$1.074.

Key: NYSE: New York Stock Exchange Nasdaq: Nasdaq National Market Amex: American Stock Exchange OTCBB: Over-the-Counter Bulletin Board TSE: Toronto Stock Exchange



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